# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

> DATE OF REPORT: November 6 2008 (Date of earliest event reported)

# Hornbeck Offshore Services, Inc.

(Exact Name of Registrant as Specified in Its Charter)

Delaware

(State or other jurisdiction of incorporation or organization)

001-32108 (Commission File Number) 72-1375844 (I.R.S. Employer Identification Number)

103 Northpark Boulevard, Suite 300

Covington, LA

(Address of Principal Executive Offices)

70433 (Zip Code)

(985) 727-2000 (Registrant's Telephone Number, Including Area Code)

N/A

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Dere-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02 - Results of Operations and Financial Condition

The information in this Item 2.02 of this Current Report is being furnished pursuant to Item 2.02 of Form 8-K and according to general instruction B.2. thereunder, the information in this Item 2.02 of this Current Report shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that Section. The information in this Item 2.02 of this Current Report shall not be incorporated by reference into any registration statement pursuant to the Securities Act of 1933.

On November 6, 2008, Hornbeck Offshore Services, Inc., a Delaware corporation (the "Company"), announced the results of its operations for the three months ended September 30, 2008. Additional information is included in the Company's press release dated November 6, 2008, which is attached hereto as Exhibit 99.1.

Item 9.01 - Financial Statements and Exhibits

- (c) Exhibits.
  - 99.1 Press Release, dated November 6, 2008

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### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: November 6, 2008

Hornbeck Offshore Services, Inc.

By: /s/ James O. Harp, Jr.

James O. Harp, Jr. Executive Vice President and Chief Financial Officer



NEWS RELEASE 08-014

For Immediate Release

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Ken Dennard, Managing Partner DRG&E / 713-529-6600

# HORNBECK OFFSHORE ANNOUNCES THIRD QUARTER 2008 RESULTS

**November 6, 2008** — **Covington, Louisiana** — Hornbeck Offshore Services, Inc. (NYSE:HOS) announced today results for the third quarter ended September 30, 2008. Following are highlights for the third quarter and the Company's future outlook:

- Record quarterly OSV revenue, operating income, net income and EBITDA
- Q3 2008 OSV revenues increased 33% over Q3 2007 and 11% over Q2 2008
- Q3 2008 OSV operating income increased 43% over Q3 2007 and 32% over Q2 2008
- Q3 2008 OSV net income increased 43% over Q3 2007 and 35% over Q2 2008
- Fleetwide effective new generation OSV dayrates at new record-levels, up \$1,500 over Q2 2008
- Fleetwide effective dayrates for conventional OSVs increased 14% over Q2 2008
- First T-22 class DP-3 MPSV delivered to GoM in October 2008, currently generating \$100,000 per day
- Three conventional OSVs sold in August 2008 for \$14.7 million in aggregate cash proceeds
- Strategic review of TTB segment results in decision to maintain status quo
- Company updates full-year 2008 EBITDA guidance and reaffirms ample liquidity for newbuild programs

Third quarter 2008 revenues increased 15.2% to \$109.1 million compared to \$94.7 million for the third quarter of 2007. Operating income was \$52.6 million, or 48.2% of revenues, for the third quarter of 2008 compared to \$44.9 million, or 47.4% of revenues, for the prior-year quarter. Net income for the third quarter of 2008 was \$33.5 million, or \$1.24 per diluted share, compared to \$28.9 million, or \$1.09 per diluted share in the year-ago quarter. EBITDA for the third quarter of 2008 was \$65.5 million compared to third quarter 2007 EBITDA of \$54.3 million. The primary reasons for the increase in revenues, operating income, net income and EBITDA were the incremental contribution of vessels acquired or newly constructed since June 2007 and continued favorable market conditions for the Company's new generation offshore supply vessels ("OSVs"). Also, included in third quarter 2008 operating income, EBITDA and net income was a \$6.4 million (\$4.1 million after-tax, or \$0.15 per diluted share) gain on the August 2008 sale of three conventional OSVs, the *Cape San Lucas*, the *Cape Spencer* and the *Cape Cod*, that were acquired in August 2007 as part of the Sea Mar Fleet. For additional information regarding EBITDA as a non-GAAP financial measure, please see Note 10 to the accompanying data tables.

103 Northpark Boulevard, Suite 300 Covington, Louisiana 70433

Phone: (985) 727-2000 Fax: (985) 727-2006 **OSV Segment**. Revenues from the OSV segment were \$88.0 million for the third quarter of 2008, an increase of 32.5% from \$66.4 million for the same period in 2007. OSV operating income increased 42.9% to \$51.3 million for the third quarter of 2008 from \$35.9 million for the third quarter of 2007. Excluding the gain on sale of conventional vessels, OSV operating income increased 25.1% to \$44.9 million for the third quarter of 2008. The Company's OSV revenues and operating income increased due to the full-quarter contribution from 20 OSVs that were acquired in August 2007, a market-driven increase in new generation OSV dayrates and a full and partial-quarter contribution from two new generation OSVs that were delivered in May 2008 and July 2008, respectively, under the Company's fourth OSV newbuild program. Average new generation OSV dayrates for the third quarter of 2008 compared to \$23,884 compared to \$22,605 for the same period in 2007. New generation OSV utilization was 96.1% for the third quarter of 2008 compared to 95.2% during the same period in 2007. Effective, or utilization-adjusted, dayrates for the Company's conventional OSVs for the third quarter of 2008 were \$9,480, or \$1,190 higher than the second quarter of 2008. This 14.4% sequential increase in effective dayrates for these non-core assets was primarily due to stronger market conditions resulting from increased repair and reconstruction activity in the U.S. Gulf of Mexico ("GoM") following Hurricanes Gustav and Ike.

**TTB Segment.** Revenues from the tug and tank barge ("TTB") segment of \$21.0 million for the third quarter of 2008 decreased by \$7.4 million, or 26.1%, compared to \$28.4 million for the same period in 2007. The decrease in revenues was primarily the result of continued soft demand for the Company's single-hulled vessels. This revenue decrease was partially offset by the full-quarter contribution from three double-hulled tank barge newbuilds, the *Energy 6506*, the *Energy 6507* and the *Energy 6508*, that were placed in service on various dates during the latter half of 2007 and the first quarter of 2008. The Company's double-hulled tank barge average dayrates were \$22,642 for the third quarter of 2008 compared to \$23,148 for the same period in 2007. Utilization for the double-hulled tank barge fleet was 80.2% for the third quarter of 2008 compared to 92.1% for the same period in 2007, primarily due to a market-related shift in contract mix from time charters to contracts for affreightment ("COAs") and an increase in days out-of-service for regulatory drydockings. The Company's single-hulled tank barge average dayrates were \$15,854 for the third quarter of 2008, an increase of \$696, or 4.6%, from \$15,158 for the same period in 2007. Single-hulled tank barge utilization was 33.8% for the third quarter of 2008 compared to 90.4% for the same period in 2007. Recent soft market conditions for this type of equipment led to the Company's decision to stack a total of seven single-hulled barges and two lower-horsepower tugs on various dates since April 2008. These cost-cutting measures, along

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with the non-renewal of three in-chartered tugs, should partially mitigate the near-term effect of demand weakness, which is expected to continue through at least the end of 2008. Effective single-hulled tank barge utilization, which excludes the impact of stacked tank barges, was 50.7% for the three months ended September 30, 2008. In October 2008, the Company was able to reactivate one of the stacked single-hulled barges and one of the stacked lower-horsepower tugs.

The Company and its financial advisor, J.P. Morgan Securities Inc., have recently engaged in a thorough review of strategic alternatives for the downstream TTB business. In light of the turmoil in the credit markets over the past 90 days, the Company has concluded that maintaining the *status quo* with respect to this stable source of diversified cash flow is in its best interest at this time. The Company will proceed with business as usual for this segment with an emphasis on managing costs and maximizing effective dayrates.

General and Administrative ("G&A"). G&A expenses of \$8.7 million for the third quarter of 2008 were 8.0% of revenues compared to \$8.8 million, or 9.3% of revenues, for the third quarter of 2007. Third quarter G&A expense margin is below the Company's 2008 annual guidance range of 9% to 10% of revenues. The Company allocated 73% of its third quarter G&A expenses to the OSV segment and 27% to the TTB segment.

**Depreciation and Amortization.** Depreciation and amortization expense was \$12.8 million for the third quarter of 2008, or \$3.5 million higher than the third quarter of 2007. This increase was driven by incremental depreciation related to 29 vessels that were placed in service since June 2007 and, to a lesser extent, higher per-unit cost of regulatory drydock events. Depreciation and amortization expense is expected to continue to increase from current levels as the vessels remaining under the Company's current newbuild and conversion programs are placed in service and when these and any other recently acquired and newly constructed vessels undergo their initial 30-month and 60-month recertifications.

#### Nine Month Results

Revenues for the first nine months of 2008 increased 30.8% to \$311.1 million compared to \$237.9 million for the same period in 2007. Operating income was \$130.3 million, or 41.9% of revenues, for the first nine months of 2008 compared to \$105.2 million, or 44.2% of revenues, for the same period in 2007. Net income for the first nine months of 2008 increased 18.8% to \$82.0 million, or \$3.03 per diluted share, compared to net income of \$69.0 million, or \$2.61 per diluted share, for the first nine months of 2007. The Company's results for the first nine months of 2008 were positively impacted by the full-period contribution from 20 OSVs that were acquired in August 2007, five newbuild vessels placed in service during the latter half of 2007 and the first nine months of 2008, and a market-driven increase in OSV dayrates, compared to the nine months ended September 30, 2007. The Company's

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net income for the first nine months of 2008 included an \$8.4 million (\$5.4 million after tax or \$0.20 per share) gain on the sale of four conventional OSVs. In the first nine months of 2007, the Company's net income included a gain on the sale of assets of a fast supply vessel of \$1.9 million (\$1.2 million after-tax, or \$0.05 per diluted share).

#### **Future Outlook**

Based on the key assumptions outlined below and in the attached data tables, the following statements reflect management's current expectations regarding future earnings and certain events. These statements are forward-looking and actual results may differ materially. Other than as expressly stated, these statements do not include the potential impact of any future capital transactions, such as vessel acquisitions, divestitures, unexpected vessel repairs and shipyard delays, business combinations, financings and unannounced newbuild programs that may be commenced after the date of this disclosure. For additional information concerning forward-looking statements, please see the note at the end of this news release.

#### Earnings Outlook

Annual 2008 Guidance. In recognition of its actual results for the first nine months of 2008, including year-to-date gains on sale of vessels of \$8.4 million, the Company now expects total EBITDA for the full-year 2008 to range between \$225.0 million and \$235.0 million and diluted EPS for full-year 2008 is now expected to range between \$3.94 and \$4.18. The TTB segment is projected to contribute 2008 EBITDA in the range of 13% to 15% of the mid-point of the company-wide 2008 guidance range.

**Key Assumptions.** The Company's forward earnings guidance, outlined above and in the attached data tables, assumes that current OSV and TTB market conditions remain constant. Fleetwide average new generation OSV dayrates are anticipated to remain in the \$21,000 to \$23,000 range and fleetwide new generation OSV utilization is anticipated to average in the mid-90% range during the remainder of the 2008 guidance period. Fleetwide average TTB dayrates for the nine double-hulled barges are anticipated to remain in the \$19,000 to \$21,000 range. Double-hulled TTB utilization is expected to be in the mid-80% range for the remainder of the 2008 guidance period, due, in part, to an anticipated aggregate 106 out-of service days planned for the scheduled regulatory drydocking of four of the Company's nine double-hulled tank barges during the fourth quarter of 2008. Average dayrates for the Company's fleet of 12 single-hulled barges are expected to be in the \$15,000 to \$17,000 range with average utilization for such vessels in the mid-40% range for the fourth quarter of 2008. The effective utilization of the Company's active fleet of six single-hulled barges for the remainder of 2008, after excluding the effect of six stacked vessels, is expected to be in the mid-80% to low-90% range.

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The Company's full-year 2008 guidance includes a partial contribution from vessels to be delivered under its MPSV program, the fourth OSV newbuild program and the recently completed second TTB newbuild program in accordance with the estimated newbuild delivery expectations discussed below.

The Company expects cash operating expenses per vessel-day in 2008 for each segment to increase by 5% to 10% over 2007. Annual G&A expenses are expected to be around 9% of revenues for fiscal 2008. The projected FAS 123R stock-based compensation expense, depreciation, amortization and net interest expense that underpin the Company's updated diluted EPS guidance for the full-year 2008 are included in the attached data tables. Projected FAS 123R stock-based compensation expense, depreciation, amortization and net interest expense for the fourth quarter of 2008 are \$2.9 million, \$10.4 million, \$4.8 million and \$1.6 million, respectively. The Company's annual effective tax rate is expected to be 36.0% for 2008.

#### Capital Expenditures Outlook

Update on Maintenance Capital Expenditures. Please refer to the attached data table for a summary, by period, of historical and projected data for each of the following three major categories of maintenance capital expenditures: (i) deferred drydocking charges; (ii) other vessel capital improvements and (iii) non-vessel related capital expenditures. The Company expects total maintenance capital expenditures for 2008 to be approximately \$66.4 million, of which only \$8.9 million remains to be incurred during the fourth quarter of 2008. Included in the 2008 projection of other vessel capital improvements is approximately \$18.0 million, of which \$16.1 million has already been spent related to the acquisition of revenue-generating modular equipment, such as remotely operated vehicles ("ROVs"). Included in the 2008 projection of non-vessel related capital expenditures is approximately \$20.6 million of non-recurring costs related to the recent expansion of and improvements to HOS Port. Over the next couple of years, the Company expects that its annually recurring maintenance capital expenditure budget, inclusive of regulatory drydockings, for its growing fleet of vessels will range between \$40.0 million and \$50.0 million per year.

**Update on MPSV Program.** The Company's MPSV program consists of two U.S.-flagged coastwise sulfur tankers that are being converted at domestic shipyards into 370 class DP-2 new generation MPSVs and two newbuild T-22 class DP-3 new generation MPSVs that have been or are being constructed in foreign shipyards. The Company took on-time delivery of the first newbuild DP-3 MPSV, the *HOS Achiever*, and promptly mobilized the vessel to the GoM. On October 1, 2008, the vessel went on-hire and began earning a dayrate of \$100,000 under a previously reported six-month time charter secured by a letter of credit. As permitted by that time charter, the *HOS Achiever* is

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actively being marketed to other domestic and international customers. On November 5, 2008, the vessel went to work for a customer in support of hurricane remediation in the GoM. The first converted DP-2 MPSV has recently been mobilized to the GoM for final commissioning and certification by regulatory authorities and is expected to enter service in early 2009. The second converted DP-2 MPSV and the second newbuild DP-3 MPSV are each expected to be delivered in the fourth quarter of 2009. Based on internal estimates, the aggregate cost of this program is expected to be approximately \$450.0 million. From the inception of this program through September 30, 2008, the Company has incurred \$373.8 million, or 83.1%, of total expected project costs, including \$76.9 million incurred during the third quarter of 2008.

**Update on OSV Newbuild Program #4.** During the second quarter of 2008, the Company negotiated to upgrade two of the nine 250 EDF class OSVs then under construction into two proprietary 290 class OSVs, one of which was to be committed to a well stimulation customer. However, during the third quarter of 2008, the shipyard informed the Company that it would be unable to meet the customer's required delivery schedule. Therefore, the Company has reverted back to building nine 250 EDF class vessels and has reduced its overall project budget for this program by \$30.0 million accordingly. The Company's fourth OSV newbuild program currently consists of vessel construction contracts with three domestic shipyards to build six 240 ED class OSVs, nine 250 EDF class OSVs and one 290 class OSV, respectively. Eleven of these 16 new generation DP-2 OSVs have been awarded customer contracts prior to their shipyard delivery. Two of the 240 ED class OSVs under this program, the *HOS Polestar* and the *HOS Shooting Star*, were delivered in May 2008 and July 2008, respectively. The first of the 250 EDF class vessels, the *HOS Mystique*, was delivered from the shipyard in April 2008 to undergo conversion for ROV support services under a multi-year charter that will commence in the fourth quarter of 2008. The second 250 EDF class OSV under this program, the *HOS Resolution*, was placed in service in October 2008. The *HOS Mystique*, the *HOS Resolution* and the 12 remaining OSVs to be delivered under this 16-vessel program are currently expected to be placed in service, as follows:

	4Q2008E	1Q2009E	2Q2009E	3Q2009E	4Q2009E	1Q2010E	2Q2010E	3Q2010E	4Q2010E
Estimated In-Service Dates:									
240ED class OSVs	1	1		_	1	1		_	
250EDF class OSVs	2	1		2	—	1	1	1	1
290 class OSV	—	1		—	—	—		—	
	3	3	_	2	1	2	1	1	1

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Based on the above schedule of projected vessel in-service dates, the Company expects to own and operate 40, 46 and 51 new generation OSVs as of December 31, 2008, 2009 and 2010, respectively. These projections result in an average new generation OSV fleet complement of 36.7, 43.4 and 49.1 vessels for the fiscal years 2008, 2009 and 2010, respectively. Inclusive of the vessel deliveries referred to above and the recent change in vessel mix, the aggregate cost of the Company's fourth OSV newbuild program is now expected to be approximately \$450.0 million. From the inception of this program through September 30, 2008, the Company has incurred \$220.3 million, or 49.0%, of total expected project costs, including \$42.5 million incurred during the third quarter of 2008.

Update on TTB Newbuild Program #2. The Company's second TTB newbuild program has now been completed. This program consisted of vessel construction contracts with three domestic shipyards to build three 60,000-barrel double-hulled tank barges and retrofit four 3,000 horsepower ocean-going tugs that were purchased in July 2006. The final vessel delivered under this program, the rebuilt ocean-going tug, *Erie Service*, was placed in service in July 2008. The final total cost of the Company's second TTB newbuild program, before construction period interest, was approximately \$77.9 million.

Update on Liquidity. The Company believes that its current working capital, projected cash flows from operations and available capacity under its existing revolving credit facility, will be sufficient to meet its anticipated operating needs and the remaining cash requirements under its MPSV and OSV newbuild programs of approximately \$305.9 million. These construction payments are expected to be incurred over the next couple of years as outlined in the attached data tables, including about \$65.4 million that should be incurred in the fourth quarter of 2008. As of September 30, 2008, the Company had \$21.3 million of cash and \$140.0 million of credit immediately available under its \$250.0 million revolving credit facility. The Company is currently in compliance with all of the covenants of its three primary debt obligations, which do not mature until September 2011, December 2014 and October 2026.

Please refer to the attached data tables for a summary, by period, of historical and projected data for each of the contracted growth initiatives outlined above. All of the above capital costs and delivery date estimates for contracted growth initiatives are based on the latest available information and are subject to change. All of the figures set forth above represent expected cash outlays and do not include the allocation of construction period interest.

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#### Conference Call

The Company will hold a conference call to discuss its third quarter 2008 financial results and recent developments at 10:00 a.m. Eastern (9:00 a.m. Central) today, November 6, 2008. To participate in the call, dial (303) 228-2960 and ask for the Hornbeck Offshore call at least 10 minutes prior to the start time. To access it live over the Internet, please log onto the web at http://www.hornbeckoffshore.com, on the "IR Home" page of the "Investors" section of the Company's website at least fifteen minutes early to register, download and install any necessary audio software. Please call the Company's investor relations firm, DRG&E, at (713) 529-6600 to be added to its e-mail distribution list for future Hornbeck Offshore news releases. An archived version of the web cast will be available shortly after the call for a period of 60 days on the "IR Home" page under the "Investors" section of the Company's website. Additionally, a telephonic replay will be available through November 13, 2008, and may be accessed by calling (303) 590-3000 and using the pass code 11121187#.

#### **Attached Data Tables**

The Company has posted an electronic version of the following three pages of data tables, which are downloadable in Excel<sup>™</sup> format, on the "IR Home" page of the "Investors" section of the Hornbeck Offshore website for the convenience of analysts and investors.

Hornbeck Offshore Services, Inc. is a leading provider of technologically advanced, new generation offshore supply vessels primarily in the U.S. Gulf of Mexico and other select U.S. and international markets, and is a leading short-haul transporter of petroleum products through its coastwise fleet of ocean-going tugs and tank barges primarily in the northeastern U.S., the U.S. Gulf of Mexico, the Great Lakes and in Puerto Rico. Hornbeck Offshore currently owns a fleet of over 80 vessels primarily serving the energy industry.

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#### Forward-Looking Statements and Regulation G Reconciliation

This press release contains "forward-looking statements," as contemplated by the Private Securities Litigation Reform Act of 1995, in which the Company discusses factors it believes may affect its performance in the future. Forward-looking statements are all statements other than historical facts, such as statements regarding assumptions, expectations, beliefs and projections about future events or conditions. You can generally identify forward-looking statements by the appearance in such a statement of words like "anticipate," "believe," "continue," "could," "estimate," "expect," "intend," "may," "might," "plan," "potential," "predict," "forecast," "project," "should" or "will" or other comparable words or the negative of such words. The accuracy of the Company's assumptions, expectations, beliefs and projections depend on events or conditions that change over time and are thus susceptible to change based on actual experience, new developments and known and unknown risks. The Company gives no assurance that the forward-looking statements will prove to be correct and does not undertake any duty to update them. The Company's actual future results might differ from the forward-looking statements made in this press release for a variety of reasons, which include: the Company's inability to successfully or timely complete its various vessel construction and conversion programs, especially its MPSV program, which involves the construction and integration of highly complex vessels and systems; changes in the Company's vessel construction and conversion budgets, less than anticipated success in marketing and operating its MPSVs, which are a class of vessels that the Company has not previously owned or operated; the inability to re-charter the HOS Achiever (f/k/a the Superior Achiever) due to the bankruptcy proceedings involving Superior Offshore International, Inc.; further weakening of demand for TTB services; inability of the Company to offset the loss of TTB revenues with OSV revenue increases; inability to effectively curtail TTB operating expenses from stacked vessels; inability to successfully implement any actions resulting from the Company's strategic review of the TTB segment; unplanned customer suspensions, cancellations or non-renewals of vessel charters, or failure to finalize commitments to charter vessels; industry risks, changes in capital spending budgets by customers, fluctuations in oil and natural gas prices, variations in demand for vessel services, increases in operating costs, the inability to accurately predict vessel utilization levels and dayrates, less than anticipated subsea infrastructure demand activity in the GoM and other markets, the level of fleet additions by competitors that could result in over-capacity, economic and political risks, weather related risks, the inability to attract and retain qualified marine personnel, regulatory risks, the repeal or administrative weakening of the Jones Act, drydocking delays and cost volume related risks, the industry of dataset and relating qualities manner berson in section (section and related risks, vessel) accides the provide relation of the person in the person in the person in success of the risk of the person in with whom it does business resulting in their non-payment or inability to perform obligations owed to the Company, such as the failure of shipyards and major suppliers to complete orders o the failure by banks to provide expected funding under the Company's credit agreement, or changes that may result from the pending shift in power between the national political parties in the United States government. Should one or more of the foregoing risks or uncertainties materialize, or should the Company's underlying assumptions prove incorrect, the Company's actual results may vary materially from those anticipated in its forward-looking statements, and the Company's business, financial condition and results of operations could be materially and adversely affected. Additional factors that you should consider are set forth in detail in the Risk Factors section of the Company's most recent Annual Report on Form 10-K as well as other filings the Company has made and will make with the Securities and Exchange Commission which, after their filings, can be found on the Company's website www.hornbeckoffshore.com. This press release also contains references to the non-GAAP financial measures of earnings, or net income, before interest, income taxes, depreciation and amortization, or EBITDA, and Adjusted EBITDA. The Company views EBITDA and Adjusted EBITDA primarily as liquidity measures and, therefore, believes that the GAAP financial measure most directly comparable to such measures is cash flows provided by operating activities. Reconciliations of EBITDA and Adjusted EBITDA to cash flows provided by operating activities are provided in the table below Management's opinion regarding the usefulness of EBITDA and Adjusted EBITDA to investors and a description of the ways in which management uses such measures can be found in the Company's most recent Annual Report on Form 10-K filed with the Securities and Exchange Commission as well as in Note 10 to the attached data tables.

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#### Hornbeck Offshore Services, Inc. and Subsidiaries Unaudited Consolidated Statements of Operations (in thousands, except Other Operating and Per Share Data)

# Statement of Operations (unaudited):

		Three Months Ended						Nine Months Ended			
		September 30, 2008		June 30, 2008		September 30, 2007		September 30, 2008		September 30, 2007	
Revenues	\$	109,060	\$	104,473	\$	94,746	\$	311,053	\$	237,907	
Costs and expenses:											
Operating expenses		41,270		43,299		31,697		124,363		86,323	
Depreciation and amortization		12,842		13,008		9,332		38,040		24,338	
General and administrative expenses		8,726		9,414		8,802		26,718		23,900	
		62,838		65,721		49,831		189,121		134,561	
Gain on sale of assets		6,401		2,001		17		8,402		1,859	
Operating income		52,623		40,753		44,932		130,334		105,205	
Other income (expense):											
Interest income		142		235		4,070		1,370		15,850	
Interest expense		(1,062)		(1,203)		(3,723)		(4,105)		(12,898	
Other income, net <sup>1</sup>		67		62		17		141		29	
		(853)		(906)		364		(2,594)		2,981	
Income before income taxes		51,770		39,847		45,296		127,740		108,186	
Income tax expense		18,275		14,392		16,414		45,708		39,187	
Net income	\$	33,495	\$	25,455	\$	28,882	\$	82,032	\$	68,999	
Basic earnings per share of common stock	\$	1.29	\$	0.99	\$	1.12	\$	3.18	\$	2.69	
Diluted earnings per share of common stock	\$	1.24	\$	0.94	\$	1.09	\$	3.03	\$	2.61	
Weighted average basic shares outstanding		25,867		25,827		25,694		25,825		25,639	
Weighted average diluted shares outstanding <sup>2</sup>		27,089		27,157		26,559	_	27,062		26,411	

#### Other Operating Data (unaudited):

			Nine Months Ended							
	Sep	otember 30, 2008	June 30, 2008		September 30, 2007		September 30, 2008		September 30, 2007	
Offshore Supply Vessels:										
Average number of new generation OSVs <sup>3</sup>		36.8		35.6		30.9		35.8		27.0
Average new generation fleet capacity (deadweight) <sup>3</sup>		85,885		82,682		71,971		83,157		63,352
Average new generation vessel capacity (deadweight)		2,333		2,320		2,331		2,321		2,351
Average new generation utilization rate <sup>4</sup>		96.1%		96.6%		95.2%		95.0%		94.5%
Average new generation dayrate <sup>5</sup>	\$	23,884	\$	22,168	\$	22,605	\$	22,411	\$	21,167
Effective dayrate <sup>6</sup>	\$	22,953	\$	21,414	\$	21,520	\$	21,290	\$	20,003
ugs and Tank Barges:										
TTB Consolidated:										
Average number of tank barges <sup>7</sup>		21.0		21.0		18.4		20.8		18.1
Average fleet capacity (barrels) <sup>7</sup>		1,745,256		1,745,256		1,573,414		1,728,890		1,557,515
Average barge size (barrels)		83,107		83,107		84,332		83,217		85,499
Average utilization rate <sup>4</sup>		53.7%		61.3%		91.0%		66.6%		92.0%
Effective utilization rate <sup>8</sup>		66.3%		72.1%		91.0%		75.2%		92.0%
Average dayrate <sup>9</sup>	\$	20,283	\$	21,789	\$	18,430	\$	20,239	\$	17,964
Effective dayrate <sup>6</sup>	\$	10,892	\$	13,357	\$	16,771	\$	13,479	\$	16,527
Double-hulled tank barges:										
Average utilization rate <sup>4</sup>		80.2%		93.6%		92.1%		88.2%		95.9%
Average dayrate <sup>9</sup>	\$	22,642	\$	22,449	\$	23,148	\$	22,294	\$	23,056
Effective dayrate <sup>6</sup>	\$	18,159	\$	21,012	\$	21,319	\$	19,663	\$	22,111
Single-hulled tank barges:										
Average utilization rate <sup>4</sup>		33.8%		37.0%		90.4%		50.8%		90.0%
Effective utilization rate <sup>8</sup>		50.7%		50.2%		90.4%		63.4%		90.0%
Average dayrate <sup>9</sup>	\$	15,854	\$	20,491	\$	15,158	\$	17,555	\$	14,811
Effective dayrate <sup>6</sup>	\$	5,359	\$	7.582	\$	13,703	\$	8,918	\$	13,330

## Balance Sheet Data (unaudited):

	As of September 30, 2008	Dec	As of ember 31, 2007
Cash and cash equivalents	\$ 21,335	\$	173,552
Working capital	55,331		214,266
Property, plant and equipment, net	1,338,621		953,210
Total assets	1,519,765		1,262,051
Total long-term debt	659,587		549,547
Stockholders' equity	656,114		562,314

## Cash Flow Data (unaudited):

	Nine Months Ended						
	September 30,	September 30,					
	2008	2007					
Cash provided by operating activities	\$ 145,014	\$ 105,113					
Cash used in investing activities	(408,886)	(357,879)					
Cash provided by financing activities	111,638	1,633					

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# Hornbeck Offshore Services, Inc. and Subsidiaries Unaudited Other Financial Data (in thousands, except Financial Ratios)

# Other Financial Data (unaudited):

Bigenetics 3: 200         Sequence			Three Months Ended					Nine Months Ended		
Offshore Supply Vessels:		Se	ptember 30,	June 30,			Se	ptember 30,		ptember 30,
Revenues         \$ 8,8,015         \$ 7,8,74         \$ 6,8,079         \$ 2,24,441         \$ 15,130           Operating income         \$ 51,338         \$ 38,766         \$ 35,385         \$ 35,386         \$ 35,385         \$ 51,395         \$ 19,13,41         \$ 18,120           Components of EBITDA **         \$ 23,282         \$ 2,4940         \$ 2,2930         \$ 7,5476         \$ 5,290           Income tax expones         \$ 17,930         13,733         13,035         \$ 42,015         3,0031           Depreciation         \$ 5,666         \$ 5,229         2,222         1,724         0,012         \$ 4,319           Income tax expones         \$ 5,666         \$ 5,229         2,222         1,724         0,012         \$ 4,319           EBITDA, **         \$ 6,610         \$ 2,640         \$ 1,078         \$ 6,140         \$ 2,012         \$ 1,4231         \$ 9,4504           Amortization         \$ 6,600         \$ 1,078         \$ 1,4231         \$ 9,4504         \$ 1,078         \$ 1,4231         \$ 9,4504           Adjustion ERTDA **         \$ 5,600         \$ 6,703         \$ 2,220         \$ 1,42,017         \$ 9,4504           Casp and for deferred dyooking charges         \$ 6,010         \$ 1,078         \$ 1,42,017         \$ 9,4504           Cash p	Offshore Supply Vessels:	_	2008	2008		2007		2008		2007
Operating insome         \$ 51.339         \$ 38,766         \$ 5,535         \$ 11,34         \$ 11,339         \$ 11,339         \$ 11,349         \$ 11,349         \$ 12,137           Components of EBITDA <sup>18</sup> \$ 22,802         \$ 22,307         \$ 75,776         \$ 52,230           Internet of more (more), net         \$ 32,862         \$ 24,307         \$ 22,303         \$ 75,776         \$ 52,230           Depreciation         5,466         \$ 5,337         \$ 15,527         \$ 82,401         3,003           Depreciation         5,466         \$ 5,337         \$ 6,140         \$ 3,002           Stork-based compensation expense         \$ 1,056         \$ 1,076         \$ 1,014         \$ 3,002           Interest income         102         \$ 1,565         \$ 1,078         \$ 6,140         \$ 3,002           Interest income         102         \$ 1,565         \$ 1,078         \$ 6,140         \$ 3,002           Cash paid for interest         (694)         (7,734)         (953)         (6,343)         (10,027)           Cash paid for interest         (694)         (7,734)         (959)         (8,343)         (10,027)           Cash paid for interest         (959)         (6,342)         (12,77)         4,4455         9877           Cas	Revenues	\$	88.015	\$ 78.974	\$	66.379	\$	234.441	\$	156.130
Operating margin         53.3%         49.1%         51.1%         50.8%         52.10           Components of EBITDA **         53.28.62         \$2.43.97         \$2.29.30         \$7.74.76         5         52.90.2           Interest expense (income), net         54.16         53.38         11.701         1.741         1.642           Depreciation         5.466         5.323         35.76         15.527         8.874           Amortization         2.622         2.942         1.744         8.018         4.319           EBITDA **         \$ 59.501         \$ 47.037         \$ 41.323         \$ 14.26.87         8.9454           Adjusted EBITDA **         \$ 0.102         1.77         \$ 5.040         \$ 3.040         \$			,					,		
Net income         \$ 2,262         2,2,30         \$ 7,76         \$ 5,2,02           Interest expense         17,93         13,733         13,036         42,015         30,051           Depreciation         5,464         5,522         3,775         15,527         8,874           Annotization         2,202         2,882         1,784         4,015         4,015           Annotization         2,203         5,77,02         5         1,018         5,140         5,010           Stack/second pair         5         0,016         5,1555         2,104         5,010         5,140         5,010           Adjustment to <i>ERITOA</i> 5,5501         5,470,93         5,449,90         5,449,90         5,957         4,930         5,957,90         6,44,940         5,959,90         6,43,91         (10,0272)         6,46,810         (10,0272)         6,46,810         (10,0272)         6,46,810         (10,0272)         6,46,810         (10,0272)         (2,44,830         6,36,90         -7,333         (6,303)         6,70,90         (1,675)         -4,44,65         9,877         5,61,40         3,002         (2,392)         (1,892)         -1,2339         (1,892)         1,920         1,920         1,920         1,920         1,920 <td>Operating margin</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>52.1%</td>	Operating margin									52.1%
Interest expense (none), net         614         636         (13)         1.781         (1.681)           Income tax expense         17.303         13.733         13.036         42.015         30.051           Depreciation         5.646         5.223         3.575         15.527         8.874           Amottazion         2.2632         2.064         1.167         5.1640         8.14.01         5.44.01 </td <td>Components of EBITDA <sup>10</sup></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Components of EBITDA <sup>10</sup>									
Income tax expense         17,330         13,733         13,036         42,015         30.051           Depreciation         5,666         5,329         3,766         15,557         8,874           Amortzation         2,629         2,882         1,784         6,013         4,319           BEITDA *         5         5,601         5,4703         5         4,133         5,428,17         5         4,602           Adjustments to EDITDA         106         1157         2,549         9,26         9,977         4,4400         1,428,817         5         9,450           Cash paid for interest         6,970         5         4,133         5         1,428,817         5         9,450           Cash paid for interest         6,970         5         4,733         4,42,817         5         9,450           Cash paid for interest         6,690         (1,673)         -4         6,830         (1,809)           Cash paid for interest         6,6700         (1,473)         4,456         5,957         7,6,612         8         1,777           Siteck-based compension expense         \$         2,1045         \$         5,857         \$         7,6,612         \$         8,1777           <	Net income	\$	32,862	\$ 24,397	\$	22,930	\$	75,476	\$	52,902
Depreciation         5.466         5.229         3.576         15.227         8.874           Amortization         2.229         2.882         1.774         8.014         8.014           Amortization         2.202         2.823         1.774         8.014         8.014           Stock-based compensation expense         \$ 2.019         \$ 1.555         \$ 1.078         \$ 6.140         \$ 3.002           Interest income         1.06         1.67         2.549         9.26         9.977           Adjusted EBITDA <sup>10</sup> \$ 6.1626         \$ 447.037         \$ 41.313         \$ 142.817         \$ 94.504           Cash paid for interest         (5940)         (7.734)         (595)         (2.661)         (1.0277)         (2.461)         (1.0277)         (2.461)         (1.0277)         (2.461)         (1.0277)         (2.461)         (1.0277)         (3.401)         (3.002)         (1.977)         Stock-based compensation expense         (2.018)         1.6760         (1.177)         (2.461)         (1.0277)         (2.461)         (1.0277)         (3.42.017)         (3.42.017)         (3.42.017)         (3.42.019)         (3.702)         (1.466)         2.237         (1.466)         2.237         (1.2077)         (2.464)         8.01.777         (3.4	Interest expense (income), net					(13)		1,781		(1,642)
Amoritzaion         2,629         2,882         1.764         8,018         4.319           EBITDA **         59.001         \$ 47.037         \$ 41.313         \$ 142,817         \$ 94.504           Adjustments to EBITDA         106         1.07         2.449         \$ 24.99         \$ 92.66         9.977           Adjusted EBITDA **         \$ 61.620         \$ 44.90         \$ 44.940         \$ 44.940         \$ 94.694           Cash paid for deferred drydocking charges         (5.070)         (2.228)         (4.651)         (0.272)         (9.483)           Cash paid for interest         (694)         (7.734)         (999)         (8.381)         (8.089)           Cash paid for interest         (693)         (1.734)         (999)         (8.381)         (8.089)           Changes in order, met         0.016         1.078         1.078         (1.897)           Stock based compensation expense         2.018         1.565         1.078         5 7.66.12         \$ 1.70.77           Tage and Tank Barges:         2.0168         1.568         5 .528.07         \$ 7.66.12         \$ 1.70.77           Tage and Tank Barges:         2.2049         \$ 2.24.049         \$ 2.302.40         \$ 7.30.61         \$ 2.302.40         \$ 2.302.40         \$ 2.302.4			17,930					42,015		
EBITDA. <sup>10</sup> \$ 95.001         \$ 47.037         \$ 41.313         \$ 142.017         \$ 94.504           Agustrometric DETDA. <sup>10</sup> \$ 0.106         1.078         \$ 0.140         \$ 3.002           Interest income         1.06         1.07         \$ 2.649         9.26         9.977           Agusted EBITDA. <sup>10</sup> \$ 0.166         \$ 447.037         \$ 44.313         \$ 142.817         \$ 94.504           Cash paid for interest         (594)         (7.734)         (665)         (10.277)         (2.483)           Cash paid for interest         (594)         (7.734)         (695)         (10.277)         (2.483)           Cash paid for interest         (594)         (7.734)         (697)         (4.2757)         (4.456         957           Stock-based compensation expense         2.104         \$ 25.409         \$ 2.409         \$ 1.24.49         (1.977)           Changes in ownking capital         (9.992)         (442)         1.474         4.456         957           Tugs and Tank Barges:         \$ 2.1045         \$ 2.52.03         \$ 2.80.06         \$ 1.24.48         \$ 7.057           Components of EBITDA. <sup>10</sup> \$ 6.33         \$ 1.083         \$ 7.052         \$ 1.077         \$ 7.612         \$ 8.10.07										
Adjustments to EBITDA         Intervent         Intervent         Intervent         Intervent         Intervent           Adjusted EBITDA **         0.06         1.07         2.049         9.269         9.977           Adjusted EBITDA **         0.1662         5.40.709         3.44.940         8.14.8183         8.107.483           EBITDA **         0.1662         5.40.709         5.41.313         8.14.817         5.9.401           Cash paid for inferest         (6594)         (7.734)         (6959)         (6.331)         8.14.817         5.9.461           Cash paid for inferest         (6594)         (7.734)         (6959)         (6.331)         8.100.223         (1.897)           Changes in owning capital         (9.992)         (6.127)         4.456         957         5.70.657         1.078         6.140         3.002           Changes in owning capital         (5.0700)         (1.273)         4.25         (8.177)         0.810         2.0323         1.20.025         8.1.777           Recenues         S         2.1045         S         2.6497         S         7.6512         8.1.777           Queriand income         S.03         S.1058         S         5.952         5.6555         1.0007         1.4594 <td></td> <td></td> <td>2,629</td> <td></td> <td></td> <td>1,784</td> <td></td> <td></td> <td></td> <td>4,319</td>			2,629			1,784				4,319
Stock-based compensation expense         \$ 2,019         \$ 1,565         \$ 1,77         2,549         525         9,977           Adjusted EBITDA <sup>10</sup> \$ 61,620         \$ 44,940         \$ 149,883         \$ 107,433           EBITDA <sup>10</sup> \$ 59,501         \$ 47,037         \$ 41,313         \$ 142,817         \$ 94,504           Cash paid for interest         (594)         (7,734)         (4,651)         (10,272)         (9,483)           Cash paid for interest         (594)         (17,734)         (4,651)         (10,272)         (9,483)           Changes in working capital         (9,992)         (842)         (12,757)         4,456         987           Stock-based compensation expense         2,019         1,565         1,078         6,140         \$ 0,202           Changes in working capital         (9,992)         (842)         (12,757)         4,456         987           Tog cand Tark Barges:         -         -         (1,873)         -         6,639         \$ 1,1200         \$ 23,924           Coreating margin         -         3,2445         \$ 5,967         \$ 1,200         \$ 23,924           Coreating in core         \$ 2,097         \$ 1,967         \$ 9,997         \$ 1,404         \$ 5,059	EBITDA <sup>10</sup>	\$	59,501	\$ 47,037	\$	41,313	\$	142,817	\$	94,504
Stock-based compensation expense         \$ 2,019         \$ 1,565         \$ 1,77         2,549         525         9,977           Adjusted EBITDA <sup>10</sup> \$ 61,620         \$ 44,940         \$ 149,883         \$ 107,433           EBITDA <sup>10</sup> \$ 59,501         \$ 47,037         \$ 41,313         \$ 142,817         \$ 94,504           Cash paid for interest         (594)         (7,734)         (4,651)         (10,272)         (9,483)           Cash paid for interest         (594)         (17,734)         (4,651)         (10,272)         (9,483)           Changes in working capital         (9,992)         (842)         (12,757)         4,456         987           Stock-based compensation expense         2,019         1,565         1,078         6,140         \$ 0,202           Changes in working capital         (9,992)         (842)         (12,757)         4,456         987           Tog cand Tark Barges:         -         -         (1,873)         -         6,639         \$ 1,1200         \$ 23,924           Coreating margin         -         3,2445         \$ 5,967         \$ 1,200         \$ 23,924           Coreating in core         \$ 2,097         \$ 1,967         \$ 9,997         \$ 1,404         \$ 5,059	Adjustments to EBITDA									
Interest income         106         167         2,449         926         9.977           Adjusted EHTDA <sup>III</sup> \$ 61,626         \$ 44,0797         \$ 41,313         \$ 142,817         \$ 94,504           Cash paid for interest         (5,770)         (2,228)         (4,051)         (10,272)         (9,433)           Cash paid for interest         (659)         (10,577)         (2,238)         (4,051)         (8,099)           Changes in working capital         (9,992)         (842)         (12,777)         4,456         957           Changes in other, net         (6,760)         (12,873)         45         (8,392)         (19,927)           Net cash provided by operating activities         \$ 38,445         \$ 35,820         \$ 24,069         \$ 124,049         \$ 77,057           Tugs and Tank Barges:         -		\$	2,019	\$ 1,565	\$	1,078	\$	6,140	\$	3,002
EBITDA <sup>19</sup> Reconciliation to GAAP:         Image: Constraint of the interest constraint of the	Interest income		106	167		2,549		926		9,977
Centrol is a Reconciliation to GAAP: $$	Adjusted EBITDA <sup>10</sup>	\$	61,626	\$ 48,769	\$	44,940	\$	149,883	\$	107,483
	FBITDA <sup>10</sup> Reconciliation to GAAP									
Cash paid for deferred dydocking charges $(5,070)$ $(2,228)$ $(4,651)$ $(10,272)$ $(9,483)$ Cash paid for interest $(659)$ $(105)$ - $(2,33)$ $(1,809)$ Changes in working capital $(9,992)$ $(842)$ $(12,757)$ $4.456$ $957$ Stock-based compensation expense $2,019$ $1.555$ $1.078$ $5.140$ $3.002$ Changes in other, net $(6,760)$ $(1.873)$ $4.55$ $(8.32)$ $(1.927)$ Net cash provided by operating activities $$$ $3.8445$ $$$ $28,028$ $$$ $24,009$ $$$ $70.657$ Revenues $9$ $1.2644$ $$$ $28,974$ $$$ $1.200$ $$$ $23.924$ Operating income $$$ $21.244$ $8.997$ $$$ $11.200$ $$$ $23.924$ Components of EBITDA <sup>10</sup> $$$ $23.334$ $5.952$ $$$ $6.565$ $$$ $10.071$ $$$ $1.300$ $$$ $$$ $9.52,952$ $$$ $5.655$ $$$ $10.071$ $$$ $$$ $$$		\$	59 501	\$ 47 037	\$	41 313	\$	142 817	\$	94 504
Cash paid for interest       (994)       (7,734)       (995)       (9,361)       (8,089)         Cash paid for taxes       (559)       (105)        (2,339)       (1,887)         Changes in working capital       (9,992)       (842)       (12,757)       4,456       9877         Stock-based compensation expense       2,019       1,565       1,078       6,140       3,002         Changes in other, net       (6,760)       (1,873)       45       6,3292       (1,927)         Net cash paid for interest       \$ 21,045       \$ 26,499       \$ 12,004       \$ 23,924         Operating income       \$ 1,284       \$ 1,987       \$ 8,997       \$ 16,612       \$ 16,777         Operating income       \$ 6,333       \$ 1,058       \$ 5,952       \$ 6,566       \$ 10,787         Net income       \$ 6,333       \$ 1,058       \$ 5,952       \$ 6,566       \$ 10,977         Income tax expense       345       5,997       \$ 8,658       \$ 01,071       \$ 1,000       \$ 2,233       \$ 2,509         Interest expense (income), net       326 $-6,676$ \$ 1,2968       \$ 2,5698       \$ 3,5068         Adjusted EITDA <sup>10</sup> \$ 6,031       \$ 6,7865       \$ 12,968       \$ 2,5693       \$ 3,5		Ŷ	,		Ŧ	,	Ŧ		Ŧ	
Cash paid for taxes       (659)       (105)       —       (2,33)       (1,867)         Changes in working capital       (9,992)       (842)       (12,757)       4,456       997         Stock-based compensation expense       2,019       1,565       1,078       5,140       3,002         Net cash provided by operating activities       \$38,445       \$38,202       \$2,4099       \$124,049       \$77,057         Revenues       \$2,1045       \$2,2499       \$2,8367       \$7,612       \$8,177       \$7,612       \$8,177         Operating income       \$1,284       \$1,987       \$8,1097       \$11,200       \$2,322         Operating margin       6,1%       7,98%       31,7%       14,6%       22,937         Components of EBITDA <sup>10</sup> 1,650       \$5,952       \$6,566       \$1,030         Interest expense (income), net       306       322       (33,41)       \$5,007       4,231         Cash paid for interest expense compension expense       \$405       \$1,070       \$1,836       1,509       \$2,298       \$2,598       \$3,5068         Adjusted EBITDA <sup>10</sup> \$6,61       \$1,271       \$1,000       \$2,898       \$3,5088       \$2,099       \$1,611       \$1,020       \$2,5,698										· · /
$\begin{array}{c c c c c c c c c c c c c c c c c c c $			( )							
Stock-based compensation expense       2,019       1,565       1,078       6,140       3,002         Changes in other, net       6,760       (1,873)       .45       (6,329)       2,24,069       \$       1,24,049       \$       77,057         Tugs and Tank Barges:       \$       2,045       \$       2,54,99       \$       2,8,367       \$       76,612       \$       8,1777         Operating more       \$       1,284       \$       1,987       \$       2,8,367       \$       76,612       \$       8,1777         Operating more       \$       1,284       \$       1,987       \$       1,200       \$       2,3924         Operating more       \$       6,333       \$       1,058       \$       5,952       \$       6,565       \$       16,097         Income tax expense       345       5.999       3,376       3,633       9,136       \$       9,2423       \$       2,2997       2,961       2,464       8,688       6,914       4,231       \$       4,424       5,873       \$       3,5,68       \$       2,509       \$       2,509       \$       2,509       \$       2,509       \$       2,509       \$       2,509       \$						(12,757)				· · · /
Changes in other, net       (6,760)       (1,873)       45       (8,392)       (1,927)         Tugs and Tark Barges:       Revenues       \$ 28,465       \$ 28,367       \$ 76,612       \$ 81,777         Operating income       \$ 1,284       1,987       \$ 8,997       \$ 76,612       \$ 81,777         Operating income       \$ 1,284       1,987       \$ 8,997       \$ 76,612       \$ 81,777         Components of EBITDA <sup>10</sup> $-7,8\%$ 31,77%       11,46%       229,37         Components of EBITDA <sup>10</sup> $-7,8\%$ 3,778       3,6633       9,136         Depercision       2,997       2,661       2,464       8,688       6,914         Amotization       1,750       1,836       1,508       5,807       4,231         Adjustends compensation expense       \$ 6,031       \$ 6,786       1,2968       \$ 2,509       \$ 3,068         Adjusted EBITDA <sup>10</sup> \$ 8,009       \$ 1,071       \$ 1,000       \$ 2,293       \$ 2,509       \$ 3,068       \$ 5,078         Cash paid for interest       36       6,676       \$ 1,2968       \$ 2,5698       \$ 3,068       \$ 5,078         Cash paid for interest       (321)       (3,114)       (1,291)       (4,549)       \$ 6,376      <						. ,				3,002
Net cash provided by operating activities         \$ 38,445         \$ 35,820         \$ 24,069         \$ 124,049         \$ 77,057           Tugs and Tank Barges:         \$ 21,045         \$ 25,499         \$ 28,367         \$ 76,612         \$ 81,777           Operating income         \$ 1,284         \$ 1,987         \$ 11,200         \$ 23,924           Operating margin or BITDA <sup>10</sup> \$ 6,134         \$ 1,987         \$ 5,952         \$ 6,556         \$ 16,097           Income tax expense         345         599         3,376         \$ 8,633         \$ 1,058         \$ 5,952         \$ 6,556         \$ 16,097           Income tax expense         345         599         3,376         \$ 36,808         6,314           Amontzation         2,997         2,861         2,464         8,688         6,314           Augustments to <i>EBITDA</i> \$ 6,031         \$ 6,786         \$ 12,968         \$ 28,435         \$ 44,24           Augustnews         \$ 6,031         \$ 6,786         \$ 12,968         \$ 28,435         \$ 34,450           EBITDA <sup>10</sup> \$ 6,676         \$ 12,968         \$ 26,698         \$ 35,068         15,21         444         5,873           Adjusted EBITDA <sup>10</sup> \$ 6,786         \$ 12,968         \$ 28,698         \$ 35,						45				(1,927)
Tugs and Tank Barges:         S	Net cash provided by operating activities	\$	38,445		\$	24.069	\$		\$	
Revenues \$ 21,045 \$ 25,499 \$ 28,367 \$ 76,612 \$ 81,777 Operating margin 6.1% 7.8% 31.7% 14.6% 22.33 Components of EHTDA <sup>19</sup> Net income for IEFTDA <sup>19</sup> Net income for Kersense (income), net 306 322 \$ 6,556 \$ 16,007 Interest expense (income), net 306 322 \$ 1,568 \$ 5,952 \$ 6,556 \$ 16,007 Interest expense (income), net 2.997 2,961 2,464 8,688 6,514 Arnotization 2,1970 1,866 \$ 12,968 \$ 25,688 \$ 35,088 EBITDA <sup>19</sup> Net schedules <i>EBITDA</i> <sup>10</sup> <i>Lassee Componension EBITDA</i> <sup>10</sup> <i>Lassee Componension </i>		<u>*</u>	<u> </u>		<u> </u>		<u> </u>		<u> </u>	
Operating income         \$         1.284         \$         1.987         \$         11.200         \$         2.3.27%           Operating margin         6.1%         7.8%         31.7%         14.6%         29.37           Net income         306         332         (334)         954         (1.30)           Income tax expense (income), net         306         332         (334)         954         (1.30)           Depreciation         2.997         2.961         1.836         1.502         5.807         4.231           Amortization         1.750         1.836         1.000         \$         2.509         \$         35.068           Stock-based compensation expense         \$         6.031         \$         6.766         \$         12.968         \$         2.509           Interest income         36         6.68         1.521         444         5.873         \$           Adjusted EBITDA <sup>10</sup> \$         6.031         \$         6.7925         \$         15.489         \$         2.509           Interest income         36         6.876         \$         12.968         \$         2.509           Cash paid for deferred drydocking charges         (321)		\$	21 045	\$ 25 499	\$	28 367	\$	76 612	\$	81 777
Operating margin         6.1%         7.8%         31.7%         14.6%         29.37           Net income         \$ 6.33         \$ 1.058         5.952         \$ 6.556         \$ 16.097           Interest expense (income), net         306         322         (334)         954         (1,310)           Income tax expense         345         599         3.376         3.693         9,136           Depreciation         2,997         2,961         2.464         8.688         6.914           Amontzation         1.750         1.836         1.508         5.807         4.231           EBITDA <sup>10</sup> \$ 6.031         \$ 6.786         \$ 12,968         \$ 2.5698         \$ 35.088           Adjusted EBITDA <sup>10</sup> \$ 6.876         \$ 7.925         \$ 15.489         \$ 28.435         \$ 43.450           Cash paid for interest         (323)         (3.723)         868         (4.063)         (3.324)           Cash paid for interest         (323)         (3.723)         868         \$ 25.698         \$ 25.698           Cash paid for interest         (324)         (3.723)         868         \$ (4.063)         \$ 6.324           Cash paid for interest         (324)         (3.723)         868         \$ 24.067			,			,		,		,
Components of EBITDA <sup>10</sup> Net income         \$ 633         \$ 1.058         \$ 5.952         \$ 6.556         \$ 16.097           Interest expense (income), net         306         332         (334)         954         (1,310)           Income tax expense         2.997         2.991         2.464         8.688         6.914           Amortization         1.750         1.836         1.508         \$ 5.607         4.231           Amortization         1.750         1.836         1.508         \$ 5.608         \$ 22598         \$ 35.068           Adjustents to EBITDA         \$ 6.031         \$ 6.766         \$ 1.2966         \$ 2.259         \$ 43.460           Stock-based compensation expense         36         6.876         \$ 7.925         \$ 15.489         \$ 2.8435         \$ 43.460           Cash paid for interest         (323)         (3,723)         868         (4.063)         (3.324)           Cash paid for interest         (323)         (3,723)         868         (4.063)         (3.324)           Cash paid for interest         (3114)         (1.291)         (4.549)         (6.934)         (3.114)         (1.291)         (4.549)         (6.934)           Cash paid for intaxes         (324)         (3.114)		Ŧ			-		+		+	29.3%
Net income       \$       6.33       \$       1.058       \$       5.952       \$       6.556       \$       16.097         Interest expense (noome), net       3.06       3.32       (334)       954       (1,310)         Depreciation       2,997       2,961       2,464       8.688       6,914         Amorization       1.750       1.836       1.508       5.807       4,231         EBITDA <sup>10</sup> \$       6.031       \$       6.786       \$       12,968       \$       2,509         Matterest income       36       6.786       \$       12,968       \$       2,863       \$       4,344       \$       5,873         Adjusted EBITDA <sup>10</sup> \$       6.076       \$       12,968       \$       2,509       \$       3,5168       \$       4,344       \$       5,873       \$       4,344       \$       5,873       \$       4,343       \$       5,873       \$       4,344       \$       5,873       \$       4,343       \$       5,873       \$       4,343       \$       5,873       \$       4,343       \$       5,873       \$       4,334       \$       5,893       \$       3,572       \$       2,407										
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$		\$	633	\$ 1.058	\$	5.952	\$	6.556	\$	16.097
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$	Interest expense (income), net		306							(1,310)
Depreciation         2.997         2.961         2.464         8.688         6.911           Hardization         1.750         1.836         1.508         5.807         4.231           Herror DA <sup>10</sup> \$ 6.031         \$ 6.786         \$ 12.968         \$ 25.698         \$ 35.068           Adjustments to EBITDA $366$ $68$ 1.521 $444$ $5.873$ Adjusted EBITDA <sup>10</sup> \$ 6.687         \$ 7.925         \$ 15.489         \$ 22.698         \$ 32.668           EBITDA <sup>10</sup> \$ 6.681         \$ 7.925         \$ 15.489         \$ 28.425         \$ 43.450           EBITDA <sup>10</sup> \$ 6.631         \$ 6.786         \$ 12.968         \$ 25.698         \$ 35.068           Cash paid for deferred drydocking charges         (341)         (1.291)         (4.549)         (6.3324)           Cash paid for taxes         -         (47)         -         (1.757)         (1.8324)           Changes in other, net         (119)         264         131         (29)         2277           Net cash provided by operating activities         \$ 10.991         \$ 1.177         \$ 13.939         \$ 20.965         \$ 28.056           Operating income         \$ 33.495         \$ 26.433         \$	Income tax expense		345	599				3,693		
EBITDA <sup>10</sup> \$ 6,031         \$ 6,786         \$ 12,968         \$ 25,698         \$ 35,068           Adjustments to EBITDA         36         68         1,521         444         5,873           Adjusted EBITDA <sup>10</sup> \$ 6,876         \$ 7,925         \$ 15,489         \$ 2,293         \$ 2,509           Interest income         36         68         1,521         444         5,873           Adjusted EBITDA <sup>10</sup> \$ 6,876         \$ 7,925         \$ 15,489         \$ 2,293         \$ 2,509           EBITDA <sup>10</sup> Reconciliation to GAAP:         \$ 6,031         \$ 6,786         \$ 12,968         \$ 2,6698         \$ 35,068           Cash paid for interest         (323)         (3,723)         868         (4,063)         (3,324)           Cash paid for interest         (323)         (3,723)         868         (4,063)         (3,324)           Cash paid for interest         (323)         (3,723)         868         (4,063)         (3,24)           Changes in other, net         (119)         264         131         (29)         227           Net cash provided by operating activities         \$ 10,991         \$ 1,177         \$ 13,939         \$ 20,965         \$ 28,056           Components of EBITDA <sup>10</sup> \$ 526,23			2,997	2,961		2,464		8,688		6,914
Adjustments to EBITDA       image: first stress of the second strese seco	Amortization		1,750	1,836		1,508		5,807		4,231
Adjustments to EBITDA         Stock-based compensation expense         \$         809         \$         1,071         \$         1,000         \$         2,293         \$         2,509           Interest income         36         68         1,521         444         5,873           Adjusted EBITDA <sup>10</sup> \$         6,876         \$         7,925         \$         15,489         \$         2,8435         \$         43,450           EBITDA <sup>10</sup> \$         6,031         \$         6,786         \$         12,968         \$         25,698         \$         35,068           Cash paid for deferred drydocking charges         (341)         (3,114)         (1,291)         (4,549)         (6,3324)           Cash paid for deferred drydocking charges         (323)         (3,723)         868         (4,063)         (3,324)           Cash paid for deferred drydocking charges         (341)         (3,114)         (1,291)         (4,757)         (1,897)           Changes in working capital         4,934         (60)         263         3,372         2,407           Stock-based compensation expense         809         1,071         1,000         2,293         2,509           Changes in other, net         (119) <t< td=""><td>EBITDA <sup>10</sup></td><td>\$</td><td>6,031</td><td>\$ 6,786</td><td>\$</td><td>12,968</td><td>\$</td><td>25,698</td><td>\$</td><td>35,068</td></t<>	EBITDA <sup>10</sup>	\$	6,031	\$ 6,786	\$	12,968	\$	25,698	\$	35,068
Stock-based compensation expense       \$       809       \$ $1,071$ \$ $1,000$ \$ $2,293$ \$ $2,509$ Interest income       36       68 $1,521$ 444       5,873         Adjusted EBITDA <sup>10</sup> \$       6,876       \$       7,925       \$       15,489       \$       28,435       \$       43,450         EBITDA <sup>10</sup> \$       6,031       \$       6,786       \$       12,968       \$       25,698       \$       35,068         Cash paid for interest       (323)       (3,723)       868       (4,063)       (3,324)         Cash paid for interest       (323)       (3,723)       868       (4,063)       (3,324)         Changes in working capital       4,934       (60)       263       3,372       2,407         Stock-based compensation expense       809       1,071       1,000       2,293       2,509         Changes in working capital       4,334       (60)       264       131       (29)       227,70         Net cash provided by operating activities       \$       109,060       \$       1,473       \$       94,746       \$       311,053       \$       23,7907	Adjustments to FRITDA									
Interest income3668 $1,521$ $444$ $5,873$ Adjusted EBITDA 10\$ 6,876\$ 7,925\$ 15,489\$ 28,435\$ 43,450EBITDA 10Reconciliation to GAAP:(341) $(1,291)$ $(4,549)$ $(6,934)$ Cash paid for interest $(323)$ $(3,124)$ $(1,291)$ $(4,643)$ $(6,334)$ Cash paid for interest $(323)$ $(3,723)$ 868 $(4,063)$ $(3,224)$ Cash paid for interest $(323)$ $(3,723)$ $(368)$ $(4,063)$ $(3,224)$ Changes in working capital $4,934$ $(60)$ $263$ $3,372$ $2,407$ Changes in other, net $(119)$ $264$ $131$ $(29)$ $227$ Net cash provided by operating activities $$ 10,991$ $$ 1,177$ $$ 13,939$ $$ 20,965$ $$ 28,056$ Consolidated: $$ 109,060$ $$ 104,473$ $$ 94,746$ $$ 311,053$ $$ 237,907$ Operating income $$ 33,495$ $$ 25,455$ $$ 28,882$ $$ 82,032$ $$ 68,999$ Interest expense (income), net $920$ $968$ $(347)$ $2,735$ $(2,952)$ Income tax expense $18,275$ $14,392$ $$ 10,6515$ $$ 28,506$ Adjusted EBITDA 10 $$ 43,79$ $$ 4,718$ $3,292$ $$ 13,034$ $$ 105,205$ Operating margin $$ 44,379$ $$ 4,746$ $$ 311,053$ $$ 237,907$ Depreciation $$ 8,463$ $8,290$ $$ 6,040$ $$ 24,215$ $$ 15,788$ Amortization $$ 4,379$ $$ 4,718$ $$ 3,292$ </td <td>,</td> <td>\$</td> <td>809</td> <td>\$ 1.071</td> <td>\$</td> <td>1.000</td> <td>\$</td> <td>2,293</td> <td>\$</td> <td>2,509</td>	,	\$	809	\$ 1.071	\$	1.000	\$	2,293	\$	2,509
Adjusted EBITDA $^{10}$ \$ 6.876\$ 7.925\$ 15.489\$ 28.435\$ 43.450EBITDA $^{10}$ Reconciliation to GAAP:EBITDA $^{10}$ \$ 6.786\$ 12.968\$ 25.698\$ 35.068Cash paid for deferred drydocking charges(341)(3.114)(1.291)(4.549)(6.934)Cash paid for interest(323)(3.723)868(4.063)(3.324)Cash paid for taxes-(47)-(1.757)(1.897)Changes in working capital4.934(60)2633.3722.407Stock-based compensation expense8091.0711.0002.2932.509Changes in other, net(119)264131(29)227Net cash provided by operating activities\$ 109.906\$104.473\$ 94.746\$ 311.053\$ 237.907Operating income\$ 52.623\$ 40.753\$ 44.932\$ 130.334\$ 105.205Operating margin48.3%39.0%47.4%41.9%44.29Components of EBITDA <sup>10</sup> 920968(347)2.735(2.952)Income\$ 33.495\$ 25.455\$ 28.882\$ 8.20.02\$ 68.999Interest expense18.27514.39216.41445.70839.187Depreciation8.4638.2906.04024.21515.850EBITDA <sup>10</sup> \$ 65.532\$ 53.823\$ 54.281\$ 168.515\$ 129.572Adjusted EBITDA <sup>10</sup> \$ 65.532\$ 53.823\$ 54.281\$ 168.515\$ 129.572Cash paid for interes		Ŧ			-	,	+		+	,
EBITDA <sup>10</sup> Reconciliation to GAAP:         \$ 6,031         \$ 6,031         \$ 6,786         \$ 12,968         \$ 25,698         \$ 35,068           Cash paid for deferred drydocking charges         (341)         (3,114)         (1,291)         (4,549)         (6,334)           Cash paid for interest         (323)         (3,723)         868         (4,063)         (3,324)           Cash paid for taxes         -         (47)         -         (1,757)         (1,897)           Changes in working capital         4.934         (60)         2.263         3,372         2,407           Stock-based compensation expense         809         1,071         1,000         2,293         2,509           Changes in other, net         (119)         264         131         (29)         227           Net cash provided by operating activities         \$ 10,991         \$ 1,177         \$ 13,939         \$ 20,965         \$ 28,056           Consolidated:         -		\$			\$		\$		\$	
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Stock-based compensation expense $809$ $1,071$ $1,000$ $2,293$ $2,509$ Changes in other, net(119) $264$ 131(29) $227$ Net cash provided by operating activities $\$$ $10,991$ $\$$ $1,177$ $\$$ $13,939$ $\$$ $20,965$ $\$$ $28,056$ Consolidated: $*$ $109,060$ $\$104,473$ $94,746$ $\$$ $311,053$ $\$$ $237,907$ Operating income $\$$ $52,623$ $$40,753$ $$44,932$ $\$$ $130,334$ $\$$ $105,205$ Operating margin $48.3\%$ $39.0\%$ $47.4\%$ $41.9\%$ $44.29$ Components of EBITDA <sup>10</sup> $*$ $33,495$ $$25,455$ $$28,882$ $$82,032$ $$68,999$ Interest expense (income), net $920$ $968$ $(347)$ $2,735$ $(2,952)$ Income tax expense $18,775$ $14,392$ $16,414$ $45,708$ $39,187$ Depreciation $4,457$ $8,463$ $8,290$ $6,040$ $24,215$ $15,783$ Adjustments to EBITDA <sup>10</sup> $$65,532$ $$53,823$ $$54,281$ $$168,515$ $$129,572$ Adjusted EBITDA <sup>10</sup> $$68,502$ $$56,694$ $$60,429$ $$178,318$ $$150,933$ EBITDA <sup>10</sup> $$65,532$ $$53,823$ $$54,281$ $$168,515$ $$129,572$ Cash paid for deferred drydocking charges $(5,411)$ $(5,342)$ $(5,942)$ $(14,821)$ $(16,417)$ Cash paid for itaxes $(917)$ $(1,457)$ $(91)$ $(12,424)$ $(11,423$			1 931							
Changes in other, net(119) $264$ $131$ (29) $227$ Net cash provided by operating activities\$ 10,991\$ 1,177\$ 13,939\$ 20,965\$ 28,056Consolidated:Revenues $8$ $109,060$ \$ $104,473$ \$ 94,746\$ 311,053\$ 237,907Operating income\$ 52,623\$ 40,753\$ 44,932\$ 130,334\$ 105,205Operating margin $48.3\%$ $39.0\%$ $47.4\%$ $41.9\%$ $44.29$ Components of EBITDA <sup>10</sup> $48.3\%$ $39.0\%$ $47.4\%$ $41.9\%$ $44.29$ Net income\$ 33,495\$ 25,455\$ 28,882\$ 82,032\$ 68,999Interest expense (income), net $920$ $968$ $(347)$ $2,735$ $(2,952)$ Income tax expense $18,275$ $14,392$ $16,414$ $45,708$ $39,187$ Depreciation $8,463$ $8,290$ $6,040$ $24,215$ $15,788$ Adjustments to EBITDA <sup>10</sup> \$ 65,532\$ 53,823\$ 54,281\$ 168,515\$ 129,572Adjusted EBITDA <sup>10</sup> \$ 68,502\$ 56,694\$ 60,429\$ 178,318\$ 5511Interest income $142$ $235$ $4,070$ $1,370$ $15,850$ EBITDA <sup>10</sup> \$ 65,532\$ 53,823\$ 54,281\$ 168,515\$ 129,572Cash paid for deferred drydocking charges $(5,411)$ $(5,342)$ $(5,942)$ $(14,821)$ $(16,417)$ Cash paid for interest $(917)$ $(11,457)$ $(917)$ $(11,424)$ $(14,472)$ <tr<tr>Cash paid for interest<math>(659</math></tr<tr>										
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Operating income       \$ 52,623       \$ 40,753       \$ 44,932       \$ 130,334       \$ 105,205         Operating margin       48.3%       39.0%       47.4%       41.9%       44.29         Components of EBITDA <sup>10</sup> *       *       33,495       \$ 25,455       \$ 28,882       \$ 82,032       \$ 68,999         Interest expense (income), net       920       968       (347)       2,735       (2,952)         Income tax expense       18,275       14,392       16,414       45,708       39,187         Depreciation       8,463       8,290       6,040       24,215       15,788         Amortization       4,379       4,718       3,292       13,825       8,550         EBITDA <sup>10</sup> \$ 65,532       \$ 53,823       \$ 54,281       \$ 168,515       \$ 129,572         Adjustments to EBITDA <sup>10</sup> \$ 68,502       \$ 56,694       \$ 60,429       \$ 178,318       \$ 150,933         EBITDA <sup>10</sup> \$ 68,502       \$ 56,694       \$ 60,429       \$ 178,318       \$ 150,933         EBITDA <sup>10</sup> \$ 68,502       \$ 56,694       \$ 60,429       \$ 178,318       \$ 150,933         EBITDA <sup>10</sup> \$ 68,502       \$ 56,694       \$ 60,429       \$ 178,318       \$ 150,933		¢	100.060	¢104 472	¢	04 746	¢	211 052	¢	227 007
Operating margin $48.3\%$ $39.0\%$ $47.4\%$ $41.9\%$ $44.29$ Components of EBITDA 10 $1000$ $11000$ $11000$ $11000$ $11000$ $11000$ $11000$ Net income\$ 33,495\$ 25,455\$ 28,882\$ 82,032\$ 68,999Interest expense (income), net $920$ $968$ $(347)$ $2,735$ $(2,952)$ Income tax expense $18,275$ $14,392$ $16,414$ $45,708$ $39,187$ Depreciation $8,463$ $8,290$ $6,040$ $24,215$ $15,788$ Amortization $-4,379$ $4,718$ $3,292$ $13,825$ $8,550$ EBITDA $10$ \$ 65,532\$ 53,823\$ 54,281\$ 168,515\$ 129,572Adjustments to EBITDA $142$ $235$ $4,070$ $1,370$ $15,850$ Adjusted EBITDA $10$ \$ 68,502\$ 56,694\$ 60,429\$ 178,318\$ 150,933EBITDA $10$ \$ 65,532\$ 53,823\$ 54,281\$ 168,515\$ 129,572Cash paid for deferred drydocking charges $(5,411)$ $(5,342)$ $(14,821)$ $(16,417)$ Cash paid for interest $(917)$ $(11,457)$ $(91)$ $(12,424)$ $(14,421)$ Cash paid for taxes $(659)$ $(152)$ $$ $(4,096)$ $(3,794)$										
Components of EBITDA $^{10}$ Net income\$ 33,495\$ 25,455\$ 28,882\$ 82,032\$ 68,999Interest expense (income), net920968(347)2,735(2,952)Income tax expense18,27514,39216,41445,70839,187Depreciation8,4638,2906,04024,21515,788Amortization4,3794,7183,29213,8258,550EBITDA $^{10}$ \$ 65,532\$ 53,823\$ 54,281\$ 168,515\$ 129,572Adjustments to EBITDA122354,0701,37015,850Adjusted EBITDA $^{10}$ \$ 68,502\$ 56,694\$ 60,429\$ 178,318\$ 150,933EBITDA $^{10}$ \$ 65,532\$ 53,823\$ 54,281\$ 168,515\$ 129,572Adjusted EBITDA $^{10}$ \$ 68,502\$ 56,694\$ 60,429\$ 178,318\$ 150,933EBITDA $^{10}$ \$ 68,502\$ 53,823\$ 54,281\$ 168,515\$ 129,572Cash paid for deferred drydocking charges(5,411)(5,342)(5,942)(14,821)(16,417)Cash paid for interest(917)(11,457)(91)(12,424)(11,423)Cash paid for taxes(659)(152)-(4,096)(3,794)		Φ			Φ	,	Φ		Φ	,
Net income\$ 33,495\$ 25,455\$ 28,882\$ 82,032\$ 68,999Interest expense (income), net920968 $(347)$ 2,735 $(2,952)$ Income tax expense18,27514,39216,41445,70839,187Depreciation8,4638,2906,04024,21515,788Amortization4,3794,7183,29213,8258,550EBITDA <sup>10</sup> \$ 65,532\$ 53,823\$ 54,281\$ 168,515\$ 129,572Adjustments to EBITDA1422354,0701,37015,850Adjusted EBITDA <sup>10</sup> \$ 68,502\$ 56,694\$ 60,429\$ 178,318\$ 150,933EBITDA <sup>10</sup> \$ 665,532\$ 53,823\$ 54,281\$ 168,515\$ 129,572Adjusted EBITDA <sup>10</sup> \$ 665,532\$ 53,823\$ 54,281\$ 168,515\$ 129,572Cash paid for deferred drydocking charges $(5,411)$ $(5,342)$ $(5,942)$ $(14,821)$ $(16,417)$ Cash paid for interest(917) $(11,457)$ (91) $(12,424)$ $(11,423)$ Cash paid for taxes $(659)$ $(152)$ — $(4,096)$ $(3,794)$			40.3%	39.0%		47.490		41.9%		44.2%
Interest expense (income), net920968 $(347)$ 2,735 $(2,952)$ Income tax expense18,27514,39216,41445,70839,187Depreciation8,4638,2906,04024,21515,788Amortization4,3794,7183,29213,8258,550EBITDA <sup>10</sup> \$ 65,532\$ 53,823\$ 54,281\$ 168,515\$ 129,572Adjustments to EBITDA10\$ 2,828\$ 2,636\$ 2,078\$ 8,433\$ 5,511Interest income1422354,0701,37015,850Adjusted EBITDA <sup>10</sup> \$ 68,502\$ 56,694\$ 60,429\$ 178,318\$ 150,933EBITDA <sup>10</sup> \$ 65,532\$ 53,823\$ 54,281\$ 168,515\$ 129,572Cash paid for deferred drydocking charges(5,411)(5,342)(5,942)(14,821)(16,417)Cash paid for taxes(917)(11,457)(91)(12,424)(11,423)Cash paid for taxes(659)(152)(4,096)(3,794)		\$	33 /05	\$ 25.455	\$	28 882	\$	82 032	¢	68 000
Income tax expense $18,275$ $14,392$ $16,414$ $45,708$ $39,187$ Depreciation $8,463$ $8,290$ $6,040$ $24,215$ $15,788$ Amortization $4,379$ $4,718$ $3,292$ $13,825$ $8,550$ EBITDA $^{10}$ $\$$ $65,532$ $\$$ $53,823$ $\$$ $54,281$ $\$$ $168,515$ $\$$ $129,572$ Adjustments to EBITDA $565,532$ $\$$ $2,636$ $\$$ $2,078$ $\$$ $8,433$ $\$$ $5,511$ Interest income $142$ $235$ $4,070$ $1,370$ $15,850$ Adjusted EBITDA $^{10}$ $\$$ $68,502$ $\$$ $56,694$ $\$$ $60,429$ $\$$ $178,318$ $\$$ $150,933$ EBITDA $^{10}$ <b>8</b> $65,532$ $\$$ $53,823$ $\$$ $54,281$ $\$$ $168,515$ $$129,572$ Cash paid for deferred drydocking charges $(5,411)$ $(5,342)$ $(5,942)$ $(14,821)$ $(16,417)$ Cash paid for interest(917) $(11,457)$ $(91)$ $(12,424)$ $(11,423)$ Cash paid for taxes $(659)$ $(152)$ $ (4,096)$ $(3,794)$		φ			φ		φ		φ	
$\begin{array}{c c c c c c c c c c c c c c c c c c c $										
Amortization $4,379$ $4,718$ $3,292$ $13,825$ $8,550$ EBITDA $^{10}$ \$ 65,532\$ 53,823\$ 54,281\$ 168,515\$ 129,572Adjustments to EBITDA\$\$ 2,828\$ 2,636\$ 2,078\$ 8,433\$ 5,511Interest income1422354,0701,37015,850Adjusted EBITDA $^{10}$ \$ 68,502\$ 56,694\$ 60,429\$ 178,318\$ 150,933EBITDA $^{10}$ Reconciliation to GAAP:\$\$ 65,532\$ 53,823\$ 54,281\$ 168,515\$ 129,572Cash paid for deferred drydocking charges(5,411)(5,342)(5,942)(14,821)(16,417)Cash paid for interest(917)(11,457)(91)(12,424)(11,423)Cash paid for taxes(659)(152)-(4,096)(3,794)	•									
EBITDA $^{10}$ \$ 65,532\$ 53,823\$ 54,281\$ 168,515\$ 129,572Adjustments to EBITDA\$<0,078										
Adjustments to EBITDA       \$\$ 2,828       \$ 2,636       \$ 2,078       \$ 8,433       \$ 5,511         Interest income       142       235       4,070       1,370       15,850         Adjusted EBITDA $^{10}$ \$ 68,502       \$ 56,694       \$ 60,429       \$ 178,318       \$ 150,933         EBITDA $^{10}$ \$ 65,532       \$ 53,823       \$ 54,281       \$ 168,515       \$ 129,572         Cash paid for deferred drydocking charges       (5,411)       (5,342)       (14,821)       (16,417)         Cash paid for taxes       (659)       (152)       —       (4,096)       (3,794)		¢			\$		\$		\$	
Stock-based compensation expense       \$ 2,828       \$ 2,636       \$ 2,078       \$ 8,433       \$ 5,511         Interest income       142       235       4,070       1,370       15,850         Adjusted EBITDA <sup>10</sup> \$ 68,502       \$ 56,694       \$ 60,429       \$ 178,318       \$ 150,933         EBITDA <sup>10</sup> Reconciliation to GAAP:       \$ 65,532       \$ 53,823       \$ 54,281       \$ 168,515       \$ 129,572         Cash paid for deferred drydocking charges       (5,411)       (5,342)       (5,942)       (14,821)       (16,417)         Cash paid for interest       (917)       (11,457)       (91)       (12,424)       (11,423)         Cash paid for taxes       (659)       (152)       —       (4,096)       (3,794)		Ψ <u></u>	00,002	φ <u>33,023</u>	φ	07,201	φ	100,010	Ψ	123,312
Interest income       142       235       4,070       1,370       15,850         Adjusted EBITDA <sup>10</sup> \$ 68,502       \$ 56,694       \$ 60,429       \$ 178,318       \$ 150,933         EBITDA <sup>10</sup> Reconciliation to GAAP:       *       65,532       \$ 53,823       \$ 54,281       \$ 168,515       \$ 129,572         Cash paid for deferred drydocking charges       (5,411)       (5,342)       (5,942)       (14,821)       (16,417)         Cash paid for interest       (917)       (11,457)       (91)       (12,424)       (11,423)         Cash paid for taxes       (659)       (152)       —       (4,096)       (3,794)		¢	2 0 2 0	¢ 2,626	¢	2 070	¢	0 400	¢	E E11
Adjusted EBITDA <sup>10</sup> \$ 68,502       \$ 56,694       \$ 60,429       \$ 178,318       \$ 150,933         EBITDA <sup>10</sup> Reconciliation to GAAP:       EBITDA <sup>10</sup> \$ 65,532       \$ 53,823       \$ 54,281       \$ 168,515       \$ 129,572         Cash paid for deferred drydocking charges       (5,411)       (5,342)       (5,942)       (14,821)       (16,417)         Cash paid for interest       (917)       (11,457)       (91)       (12,424)       (11,423)         Cash paid for taxes       (659)       (152)       —       (4,096)       (3,794)		\$			\$		Ф		\$	
EBITDA <sup>10</sup> Reconciliation to GAAP:         \$ 65,532         \$ 53,823         \$ 54,281         \$ 168,515         \$ 129,572           Cash paid for deferred drydocking charges         (5,411)         (5,342)         (5,942)         (14,821)         (16,417)           Cash paid for interest         (917)         (11,457)         (91)         (12,424)         (11,423)           Cash paid for taxes         (659)         (152)         —         (4,096)         (3,794)		*			<b>*</b>		<b>*</b>		<u>^</u>	
EBITDA <sup>10</sup> \$ 65,532         \$ 53,823         \$ 54,281         \$ 168,515         \$ 129,572           Cash paid for deferred drydocking charges         (5,411)         (5,342)         (5,942)         (14,821)         (16,417)           Cash paid for interest         (917)         (11,457)         (91)         (12,424)         (11,423)           Cash paid for taxes         (659)         (152)         —         (4,096)         (3,794)		\$	08,502	<u>۵ 56,694</u>	\$	60,429	\$	178,318	\$	150,933
Cash paid for deferred drydocking charges(5,411)(5,342)(5,942)(14,821)(16,417)Cash paid for interest(917)(11,457)(91)(12,424)(11,423)Cash paid for taxes(659)(152)(4,096)(3,794)										
Cash paid for interest(917)(11,457)(91)(12,424)(11,423)Cash paid for taxes(659)(152)(4,096)(3,794)		\$			\$		\$		\$	
Cash paid for taxes (659) (152) — (4,096) (3,794)										(16,417)
						(91)				(11,423)
Changes in working capital         (5,058)         (902)         (12,494)         7,828         3,364										(3,794)
	Changes in working capital		(5,058)	(902)		(12,494)		7,828		3,364

Stock-based compensation expense	2,82	8 2,636	2,078	8,433	5,511
Changes in other, net	(6,87	9) (1,609)	176	(8,421)	(1,700)
Net cash provided by operating activities	\$ 49,43	6 \$ 36,997	\$ 38,008	\$ 145,014	\$ 105,113

Page 11 of 14

#### Hornbeck Offshore Services, Inc. and Subsidiaries Unaudited Other Financial Data (in millions, except Historical Data)

# Forward Earnings Guidance and Projected EBITDA Reconciliation: (Unaudited)

2008 Guidance

	Full-Year 20 Updated Estin					ull-Year 2008 Prior Estimate			o Forma 1-Rate <sup>11</sup>
		Low		High	 Low		High		
Components of Projected EBITDA <sup>10</sup>									
Adjusted EBITDA <sup>10</sup>	\$	237.8	\$	247.8	\$ 232.9	\$	252.9	\$	418.9
Interest income		1.5		1.5	1.5		1.5		2.0
Stock-based compensation expense		11.3		11.3	 11.4		11.4		11.3
EBITDA <sup>10</sup>	\$	225.0	\$	235.0	\$ 220.0	\$	240.0	\$	405.6
Depreciation		34.6		34.6	35.2		35.2		59.6
Amortization		18.6		18.6	18.7		18.7		29.6
Interest expense, net		4.3		4.2	6.7		6.2		22.4
Income tax expense		60.3		63.9	57.9		65.3		105.8
Income tax rate		36.0%		36.0%	36.3%		36.3%		36.0%
Net income	\$	107.2	\$	113.7	\$ 101.5	\$	114.6	\$	188.2
Weighted average diluted shares outstanding <sup>12</sup>		27.2		27.2	27.3		27.3		27.2
Diluted earnings per share	\$	3.94	\$	4.18	\$ 3.72	\$	4.20	\$	6.92
Projected EBITDA <sup>10</sup> Reconciliation to GAAP:									
EBITDA <sup>10</sup>	\$	225.0	\$	235.0	\$ 220.0	\$	240.0	\$	405.6
Cash paid for deferred drydocking charges		(19.4)		(19.4)	(19.4)		(19.4)		(29.7)
Cash paid for interest		(25.5)		(25.4)	(25.9)		(25.4)		(22.6)
Cash paid for taxes		(5.9)		(5.9)	(3.6)		(7.7)		(5.9)
Changes in working capital <sup>13</sup>		17.4		13.2	22.7		15.4		(24.6)
Stock-based compensation expense		11.3		11.3	11.4		11.4		11.3
Changes in other, net <sup>13</sup>		(8.6)		(8.6)	(2.2)		(2.2)		(8.6)
Cash flows provided by operating activities	\$	194.3	\$	200.2	\$ 203.0	\$	212.1	\$	325.5

# Capital Expenditures Data (unaudited) <sup>14</sup>:

Historical	Data	(in thousands):
instonca	Dala	(in thousands).

nistonou butu (ni thousands).	Three Months Ended						Nine Months Ended			
	Sej	otember 30, 2008		une 30, 2008	Sep	otember 30, 2007	Se	ptember 30, 2008	Sep	otember 30, 2007
Maintenance Capital Expenditures:										
Deferred drydocking charges	\$	5,411	\$	5,342	\$	5,942	\$	14,821	\$	16,417
Other vessel capital improvements		5,274		6,038		4,457		19,327		10,976
Non-vessel related capital expenditures		897		364		1,633		23,419		4,141
	\$	11,582	\$	11,744	\$	12,032	\$	57,567	\$	31,534
Growth Capital Expenditures:										
MPSV program	\$	76,857	\$	43,108	\$	23,154	\$	227,878	\$	83,929
TTB newbuild program #2		1,592		3,351		13,595		8,778		41,391
OSV newbuild program #4		42,503		53,697		14,884		131,443		31,528
Sea Mar acquisition				_		186,000		—		186,000
	\$	120,952	\$1	00,156	\$	237,633	\$	368,099	\$	342,848
Forecasted Data:										
		LQ2008A	20	Q2008A	;	3Q2008A		4Q2008E		2008E
Maintenance Capital Expenditures:										
Deferred drydocking charges	\$	4.1	\$	5.3	\$	5.4	\$	4.6	\$	19.4
Other vessel capital improvements		8.0		6.0		5.3		3.0		22.3
Non-vessel related capital expenditures		22.2		0.3		0.9		1.3		24.7
	\$	34.3	\$	11.6	\$	11.6	\$	8.9	\$	66.4
Growth Capital Expenditures:										
MPSV program	\$	107.9	\$	43.1	\$	76.9	\$	20.8	\$	248.7
TTB newbuild program #2		3.8		3.4		1.7		_		8.9
OSV newbuild program #4		35.2		53.7		42.5		44.6		176.0
	\$	146.9	\$	100.2	\$	121.1	\$	65.4	\$	433.6
Full Construction Cycle Data:										
	P	re-2008A	2	2008E		2009E		2010E		Total
Growth Capital Expenditures:										
MPSV program	\$	145.9	\$	248.7	\$	55.4	\$	—	\$	450.0
TTB newbuild program #2		69.0		8.9		_		—		77.9
OSV newbuild program #4		88.9		176.0		118.8		66.3		450.0
	\$	303.8	\$	433.6	\$	174.2	\$	66.3	\$	977.9

- Represents other income and expenses, including gains or losses related to foreign currency exchange and minority interests in income or loss from unconsolidated entities.
- Stock options representing rights to acquire 74 and 153 shares of common stock for the three and nine months ended September 30, 2007, respectively, were excluded from the calculation of diluted earnings per share, because the effect was antidilutive after considering the exercise price of the options in comparison to the average market price, proceeds from exercise, taxes, and related unamortized compensation. As of September 30, 2008, June 30, 2008 and September 30, 2007, the 1.625% convertible senior notes were not dilutive, as the average price of the Company's stock was less than the effective conversion price of \$62.59 for such notes.
- <sup>3</sup> The Company owned and operated 37 new generation OSVs as of September 30, 2008. Ten new generation OSVs were acquired on August 8, 2007 and two newbuild 240 ED class OSVs, the *HOS Polestar* and the *HOS Shooting Star*, were placed in service on May 3, 2008 and July 19, 2008, respectively, under the Company's fourth OSV newbuild program. Excluded from this data are 10 conventional OSVs that were also acquired on August 8, 2007, including the *Cape Scott*, which was sold on May 16, 2008, and the *Cape Cod*, *Cape San Lucas*, and *Cape Spencer*, which were sold on August 19, 2008. The Company considers the six remaining conventional OSVs to be non-core assets.
- <sup>4</sup> Average utilization rates are average rates based on a 365-day year. Vessels are considered utilized when they are generating revenues.
- <sup>5</sup> Average new generation OSV dayrate represents average revenue per day, which includes charter hire, crewing services, and net brokerage revenues, based on the number of days during the period that the OSVs generated revenues.
- <sup>6</sup> Effective dayrate represents the average dayrate multiplied by the utilization rate for the respective period.
- <sup>7</sup> The averages for the three and nine-month periods ended September 30, 2008 include the *Energy 6506*, *Energy 6507* and *Energy 6508*, three double-hulled tank barges delivered under the Company's second TTB newbuild program on August 28, 2007, November 15, 2007 and March 9, 2008, respectively.
- Effective utilization rate is based on a denominator comprised only of vessel-days available for service by the active fleet, which excludes the impact of stacked vessel days. The Company has elected to stack seven single-hulled tank barges, the *Energy 2201, Energy 6501, Energy 5501, Energy 6504, Energy 7002, Energy 6502* and the *Energy 7001*, on various dates during the first and second quarters of 2008. However, in October 2008, the *Energy 5501* was returned to service in the active TTB fleet. Vessels are considered utilized when they are generating revenues.
- Average dayrates represent average revenue per day, including time charters, brokerage revenue, revenues generated on a per-barreltransported basis, demurrage, shipdocking and fuel surcharge revenue, based on the number of days during the period that the tank barges generated revenue. For purposes of brokerage arrangements, this calculation excludes that portion of revenue that is equal to the cost paid by customers of in-chartering third party equipment.

#### 10 Non-GAAP Financial Measure

The Company discloses and discusses EBITDA as a non-GAAP financial measure in its public releases, including quarterly earnings releases, investor conference calls and other filings with the Commission. The Company defines EBITDA as earnings (net income) before interest, income taxes, depreciation and amortization. The Company's measure of EBITDA may not be comparable to similarly titled measures presented by other companies. Other companies may calculate EBITDA differently than the Company, which may limit its usefulness as a comparative measure.

The Company views EBITDA primarily as a liquidity measure and, as such, believes that the GAAP financial measure most directly comparable to it is cash flows provided by operating activities. Because EBITDA is not a measure of financial performance calculated in accordance with GAAP, it should not be considered in isolation or as a substitute for operating income, net income or loss, cash flows provided by operating, investing and financing activities, or other income or cash flow statement data prepared in accordance with GAAP.

EBITDA is widely used by investors and other users of the Company's financial statements as a supplemental financial measure that, when viewed with GAAP results and the accompanying reconciliations, the Company believes provides additional information that is useful to gain an understanding of the factors and trends affecting its ability to service debt, pay deferred taxes and fund drydocking charges and other maintenance capital expenditures. The Company also believes the disclosure of EBITDA helps investors meaningfully evaluate and compare its cash flow generating capacity from quarter to quarter and year to year.

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EBITDA is also a financial metric used by management (i) as a supplemental internal measure for planning and forecasting overall expectations and for evaluating actual results against such expectations; (ii) as a significant criteria for annual incentive cash bonuses paid to the Company's executive officers and other shore-based employees; (iii) to compare to the EBITDA of other companies when evaluating potential acquisitions; and (iv) to assess the Company's ability to service existing fixed charges and incur additional indebtedness.

In addition, the Company also makes certain adjustments, as applicable, to EBITDA for losses on early extinguishment of debt, FAS123R stock-based compensation expense and interest income, or Adjusted EBITDA, to compute ratios used in certain financial covenants of its credit agreements with various lenders and bond investors. The Company believes that these ratios are material components of such financial covenants and failure to comply with such covenants could result in the acceleration of indebtedness or the imposition of restrictions on the Company's financial flexibility.

Set forth below are the material limitations associated with using EBITDA as a non-GAAP financial measure compared to cash flows provided by operating activities.

- EBITDA does not reflect the future capital expenditure requirements that may be necessary to replace the Company's existing
  vessels as a result of normal wear and tear,
- EBITDA does not reflect the interest, future principal payments and other financing-related charges necessary to service the debt that the Company has incurred in acquiring and constructing its vessels,
- EBITDA does not reflect the deferred income taxes that the Company will eventually have to pay once the Company is no longer in an overall tax net operating loss carryforward position, and
- EBITDA does not reflect changes in the Company's net working capital position.

Management compensates for the above-described limitations in using EBITDA as a non-GAAP financial measure by only using EBITDA to supplement the Company's GAAP results."

- <sup>11</sup> "Pro Forma Run-Rate" scenario illustrates the estimated incremental operating results from any recently acquired or constructed vessels that have been placed in service since December 31, 2007, as well as those vessels currently under construction or conversion under the Company's MPSV program and fourth OSV newbuild program, assuming all such vessels were placed in service as of January 1, 2008 and were working at their contracted dayrates or current market dayrates commensurate with their relative size and service capabilities. All other key assumptions related to the Company's current and projected operating fleet, including vessel dayrates, utilization, cash operating expenses, delivery dates, drydocking schedule, SG&A and income tax expense, are consistent with the Company's latest 2008 guidance above. After all vessels now under construction or conversion are delivered, interest expense is expected to return to an annual run-rate of \$24.4 on a projected late-2010 debt balance of \$550.0, offset by \$2.0 of interest income to be generated on a projected 2010 postconstruction period cash balance of \$100.0.
- Projected weighted-average diluted shares do not reflect any potential dilution resulting from the Company's 1.625% convertible senior notes. The Company's convertible senior notes become dilutive when the average price of the Company's stock exceeds the effective conversion price of \$62.59 for such notes.
- Projected cash flows provided by operating activities are based, in part, on estimated future "changes in working capital" and "changes in other, net," that are susceptible to significant variances due to the timing at quarter-end of cash inflows and outflows, most of which are beyond the Company's ability to control. However, any future variances in those two line items from the above forward looking reconciliations should result in an equal and opposite adjustment to actual cash flows provided by operating activities.
- <sup>14</sup> The capital expenditure amounts included in this table are cash outlays before the allocation of construction period interest, as applicable.

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