



# HORNBECK OFFSHORE

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## Hornbeck Offshore Announces Third Quarter 2016 Results

November 2, 2016

COVINGTON, La., Nov. 2, 2016 /PRNewswire/ -- Hornbeck Offshore Services, Inc. (NYSE:HOS) announced today results for the third quarter ended September 30, 2016. Following is an executive summary for this period and the Company's future outlook:

- 3Q2016 diluted EPS was \$(0.45), an improvement of \$0.12 from 2Q2016 diluted EPS of \$(0.57)
- 3Q2016 revenues were \$51.9 million, a decrease of \$1.8 million, or 3%, from 2Q2016 revenues of \$53.7 million
- 3Q2016 net loss was \$(16.5) million, a \$4.1 million improvement from 2Q2016 net loss of \$(20.6) million
- 3Q2016 operating loss was (28)% of revenues, an improvement from 2Q2016 operating loss of (40)%
- 3Q2016 EBITDA was \$15.2 million, an increase of \$8.3 million, or 120%, from 2Q2016 EBITDA of \$6.9 million
- 3Q2016 average new gen OSV dayrates were \$25,639, a decrease of \$1,003, or 4%, from the sequential quarter
- 3Q2016 utilization of the Company's new gen OSV fleet was 22%, down from 24% sequentially
- 3Q2016 effective utilization of the Company's active new gen OSVs was 76%, up from 74% sequentially
- 3Q2016 effective new gen OSV dayrates were \$5,641, a decrease of \$726, or 11%, from the sequential quarter
- By the end of December 2016, the Company expects to have stacked a total of 48 new gen OSVs
- Two 310 class MPSVs were placed in service under the Company's fifth OSV newbuild program during 3Q 2016
- Total cash of \$225 million with only \$72 million of growth capex remaining to be funded under the 24-vessel newbuild program

The Company recorded a net loss for the third quarter of 2016 of \$(16.5) million, or \$(0.45) per diluted share, compared to net income of \$14.4 million, or \$0.40 per diluted share, for the year-ago quarter; and a net loss of \$(20.6) million, or \$(0.57) per diluted share, for the second quarter of 2016. Included in the Company's third quarter 2015 net income was a gain of \$11.0 million (\$6.7 million after-tax or \$0.19 per diluted share) related to the August 2015 sale of the fourth and final 250EDF class OSV to the U.S. Navy. Excluding the impact of such gain on sale of assets, net income and diluted EPS for the third quarter of 2015 would have been \$7.7 million, and \$0.21 per share, respectively. Diluted common shares for the third quarter of 2016 were 36.3 million compared to 36.4 million and 36.2 million for the third quarter of 2015 and the second quarter of 2016, respectively. GAAP requires the use of basic shares outstanding for diluted EPS when reporting a net loss. EBITDA for the third quarter of 2016 was \$15.2 million compared to \$60.3 million in the third quarter of 2015 and \$6.9 million in the second quarter of 2016. Excluding the impact of the third quarter 2015 gain on sale of assets, EBITDA for such quarter would have been \$49.3 million. For additional information regarding EBITDA as a non-GAAP financial measure, please see Note 10 to the accompanying data tables.

**Revenues.** Revenues were \$51.9 million for the third quarter of 2016, a decrease of \$64.4 million, or 55.3%, from \$116.3 million for the third quarter of 2015; and a decrease of \$1.8 million, or 3.4%, from \$53.7 million for the second quarter of 2016. The year-over-year decrease in revenues was primarily due to soft market conditions worldwide, which led to the Company's decision to stack 28 incremental OSVs on various dates since June 2015. As of September 30, 2016, the Company had 45 OSVs stacked. For the three months ended September 30, 2016, the Company had an average of 44.1 vessels stacked compared to 18.1 vessels stacked in the prior-year quarter and 41.9 vessels in the sequential quarter. The year-over-year decrease in revenue was partially offset by \$3.0 million in revenue earned from the full or partial-period contribution of five vessels that were placed in service since June 2015 under the Company's fifth OSV newbuild program. Operating loss was \$(14.4) million, or (27.8)% of revenues, for the third quarter of 2016, compared to operating income of \$32.8 million, or 28.2% of revenues, for the prior-year quarter; and operating loss of \$(21.5) million, or (40.1)% of revenues, for the second quarter of 2016. Average new generation OSV dayrates for the third quarter of 2016 were \$25,639 compared to \$25,699 for the same period in 2015 and \$26,642 for the second quarter of 2016. New generation OSV utilization was 22.0% for the third quarter of 2016 compared to 50.3% for the year-ago quarter and 23.9% for the sequential quarter. The year-over-year decrease in utilization is primarily due to soft market conditions for high-spec OSVs operating in the GoM and the incremental vessels that were stacked. Excluding stacked vessel days, the Company's new generation OSV effective utilization was 76.3%, 72.2% and 73.8% for the same periods, respectively. Utilization-adjusted, or effective, new generation OSV dayrates for the third quarter of 2016 were \$5,641 compared to \$12,927 for the same period in 2015 and \$6,367 for the second quarter of 2016.

**Operating Expenses.** Operating expenses were \$29.4 million for the third quarter of 2016, a decrease of \$25.6 million, or 46.5%, from \$54.9 million for the third quarter of 2015; and a decrease of \$4.9 million, or 14.3%, from \$34.3 million for the second quarter of 2016. The year-over-year decrease in operating expenses was primarily due to vessels that the Company removed from its active fleet count through its stacking strategy since June 2015, which resulted in a substantial reduction in mariner headcount, mariner pay cuts and reductions in other operating expenses. This decrease was partially offset by \$3.7 million of operating costs related to the full or partial-period contribution from newbuilds added to the Company's fleet since June 2015.

**General and Administrative ("G&A").** G&A expenses were \$9.0 million for the third quarter of 2016 compared to \$12.2 million for the third quarter of 2015; and \$12.4 million for the second quarter of 2016. The year-over-year decrease in G&A expenses was primarily attributable to lower shoreside compensation expense and to a lesser extent a decrease in bad debt reserves. Shoreside compensation expense was lower due to workforce reductions that were implemented in late 2015 and during the first nine months of 2016, as well as lower long-term and short-term incentive compensation expense.

**Depreciation and Amortization.** Depreciation and amortization expense was \$28.0 million for the third quarter of 2016, or \$0.7 million higher than the year-ago quarter and \$0.4 lower than the sequential quarter. Depreciation increased by \$2.5 million over the year-ago quarter primarily due to the contribution of five vessels that were placed in service under the Company's fifth OSV newbuild program since June 2015. The depreciation increase was partially offset by a decrease in amortization expense of \$1.8 million, which was mainly driven lower by postponed recertifications for certain of the Company's stacked OSVs. Depreciation expense is expected to

increase from current levels as the vessels under the Company's current newbuild program are placed in service. Amortization expense is expected to decrease as the result of the deferral of regulatory recertification activities for vessels that have been stacked.

**Gain on Sale of Assets.** Included in third quarter 2016 net income was an \$81,000 (\$53,000 after-tax or \$0.00 per diluted share) gain on the sale of certain vessel-related equipment for cash consideration of \$0.1 million. Included in third quarter 2015 net income was an \$11.0 million (\$6.7 million after-tax and \$0.19 per diluted share) gain on the sale of one 250EDF class OSV to the U.S. Navy, which closed on August 28, 2015 for cash proceeds to the Company of \$38.0 million.

**Interest Expense.** Interest expense was \$12.8 million during the third quarter of 2016, or \$3.1 million higher than the prior-year quarter. The increase was primarily due to the Company capitalizing a lower percentage of interest compared to the prior-year period driven by a lower average construction work-in-progress balance under the Company's nearly completed newbuild program. The Company recorded \$4.2 million of capitalized construction period interest, or roughly 25% of its total interest costs, for the third quarter of 2016 compared to \$6.3 million, or roughly 39% of its total interest costs, for the year-ago quarter.

### **Nine Month Results**

Revenue for the first nine months of 2016 decreased 52.9% to \$182.4 million compared to \$387.4 million for the same period in 2015. Operating loss was \$(36.7) million, or (20.1)% of revenues, for the first nine months of 2016 compared to operating income of \$139.1 million, or 35.9% of revenues, for the prior-year period. Net income for the first nine months of 2016 decreased \$114.1 million to a net loss of \$(44.6) million, or \$(1.23) per diluted share, compared to net income of \$69.5 million, or \$1.92 per diluted share, for the first nine months of 2015. EBITDA for the first nine months of 2016 decreased 77.3% to \$50.3 million compared to \$221.4 million for the first nine months of 2015. The Company recorded a \$36,000 (\$23,000 after-tax or \$0.00 per diluted share) pre-tax gain on sale of assets during the first nine months of 2016. This gain resulted from the sale of the Company's last remaining non-core conventional OSV, the *Cape Breton*, and certain vessel-related equipment. The Company recorded a \$44.1 million (\$27.6 million after-tax or \$0.76 per diluted share) pre-tax gain on sale of assets during the first nine months of 2015. This gain resulted from the February 2015 and August 2015 sales of four 250EDF class OSVs previously chartered to the U.S. Navy. Excluding the impact of such gain on sale of assets, operating income, net income, diluted EPS and EBITDA for the first nine months of 2015 would have been \$95.0 million, \$41.9 million, \$1.16 per share and \$177.3 million, respectively. The year-over-year decrease in vessel revenues primarily resulted from soft market conditions in the GoM, which led to the Company's decision to stack 40 OSVs on various dates from December 2014 through September 30, 2016. For the nine months ended September 30, 2016, the Company had an average of 39.9 vessels stacked compared to 15.1 vessels stacked in the prior-year period. The decrease in revenue was partially offset by \$13.3 million in revenue earned from the full or partial-period contribution of eight vessels that were placed in-service under the Company's fifth OSV newbuild program since December 2014.

### **Future Outlook**

Based on the key assumptions outlined below and in the attached data tables, the following statements reflect management's current expectations regarding future operating results and certain events during the Company's guidance period as set forth on pages 11 and 12. These statements are forward-looking and actual results may differ materially given the volatility inherent in the Company's industry. Other than as expressly stated, these statements do not include the potential impact of any significant further decline in commodity prices for oil and natural gas; any additional future repositioning voyages; unexpected vessel repairs or shipyard delays; or future capital transactions, such as vessel acquisitions, modifications or divestitures, business combinations, possible additional share repurchases or financings that may be commenced after the date of this disclosure. Additional cautionary information concerning forward-looking statements can be found on page 8 of this news release.

#### *Forward Guidance*

The Company's forward guidance for selected operating and financial data, outlined below and in the attached data tables, reflects the current state of depressed commodity prices and planned decreases in the capital spending budgets of its customers.

**Vessel Counts.** As of September 30, 2016, the Company's fleet consisted of 62 new generation OSVs and eight MPSVs. The forecasted vessel counts presented in this press release reflect the fiscal 2016 and 2018 MPSV newbuild deliveries discussed below. With an average of 41.5 new generation OSVs projected to be stacked during fiscal 2016, the Company's active fleet for 2016 is expected to be comprised of an average of 20.4 new generation OSVs and 6.7 MPSVs. With an assumed average of 48.0 new generation OSVs projected to be stacked during fiscal 2017, the Company's active fleet for 2017 is expected to be comprised of an average of 14.0 new generation OSVs and 8.0 MPSVs.

**Operating Expenses.** Aggregate cash operating expenses are projected to be in the range of \$29.0 million to \$34.0 million for the fourth quarter of 2016, and \$133.0 million to \$138.0 million for the full-year 2016. Reflected in the cash opex guidance range above are the anticipated results of several cost containment measures initiated by the Company due to prevailing market conditions, including, among other actions, the stacking of 48 new generation OSVs, including eight 300 class OSVs, on various dates from October 1, 2014 through December 31, 2016, as well as company-wide headcount reductions and across-the-board pay-cuts for shoreside and vessel personnel. Since the end of the quarter, the Company has stacked one 240 class OSV and plans to stack two additional OSVs, including one 300 class OSV, during the fourth quarter of 2016 and may choose to stack additional vessels as market conditions warrant. The cash operating expense estimate above is exclusive of any additional repositioning expenses the Company may incur in connection with the potential relocation of more of its vessels into international markets or back to the GoM, and any customer-required cost-of-sales related to future contract fixtures that are typically recovered through higher dayrates.

**G&A Expenses.** G&A expenses are expected to be in the approximate range of \$10.0 million to \$11.0 million for the fourth quarter of 2016, and \$40.0 million to \$41.0 million for the full-year 2016.

**Other Financial Data.** Quarterly depreciation, amortization, net interest expense, cash income taxes, cash interest expense, weighted-average basic shares outstanding and weighted-average diluted shares outstanding for the fourth quarter of 2016 are projected to be \$24.7 million, \$3.9 million, \$13.6 million, \$1.2 million, \$11.3 million, 36.4 million and 37.2 million, respectively. Guidance for depreciation, amortization, net interest expense, cash income taxes and cash interest expense for the full fiscal years 2016 and 2017 is provided on page 12 of this press release. The Company's annual effective tax rate is expected to be between 40.0% and 45.0% for fiscal 2016 and 34.5% for fiscal 2017.

#### *Capital Expenditures Outlook*

**Update on OSV Newbuild Program #5.** The Company's fifth OSV newbuild program consists of four 300 class OSVs, five 310 class OSVs, ten 320 class OSVs, three 310 class MPSVs and two 400 class MPSVs. As of November 2, 2016, the Company has placed 22 vessels in service under this program. The two remaining vessels under this 24-vessel domestic newbuild program are currently expected to be delivered in the first and third quarters of 2018, respectively.

The Company owns 62 new generation OSVs, including two newbuilds delivered in the first quarter of 2016. These vessel deliveries result in an average new generation OSV fleet complement of 61.9 and 62.0 vessels for the fiscal years 2016 and 2017, of which 41.5 and 48.0 vessels are projected to be stacked, respectively. Based on the projected vessel in-service dates and recent deliveries during the third quarter of 2016, the Company expects to own and operate eight, eight and ten MPSVs as of December 31, 2016, 2017 and 2018, respectively. These vessel additions result in a projected average MPSV fleet complement of 6.7, 8.0, 9.3 and 10.0 vessels for the fiscal years 2016, 2017, 2018 and 2019, respectively. The aggregate cost of the Company's fifth OSV newbuild program, excluding construction period interest, is expected to be approximately \$1,335.0 million, of which \$68.2 million, \$21.8 million and \$43.3 million are expected to be incurred in the full fiscal years 2016, 2017 and 2018, respectively. From the inception of this program through September 30, 2016, the Company has incurred \$1,263.0 million, or 94.6%, of total expected project costs, including \$6.8 million that was spent during the third quarter of 2016. The Company expects to incur newbuild project costs of \$6.9 million during the fourth quarter of 2016.

**Update on Maintenance Capital Expenditures.** Please refer to the attached data table on page 11 of this press release for a summary, by period and by vessel type, of historical and projected data for drydock downtime (in days) and maintenance capital expenditures for each of the quarterly and/or annual periods presented for the fiscal years 2015, 2016 and 2017. Maintenance capital expenditures, which are recurring in nature, primarily include regulatory drydocking charges incurred for the

recertification of vessels and other vessel capital improvements that extend or maintain a vessel's economic useful life. The Company expects that its maintenance capital expenditures for its fleet of vessels will be approximately \$10.8 million and \$7.7 million for the full fiscal years 2016 and 2017, respectively. These cash outlays are expected to be incurred over approximately 204 and 121 days of aggregate commercial downtime in 2016 and 2017, respectively, during which the vessels will not earn revenue.

**Update on Other Capital Expenditures.** Please refer to the attached data tables on page 11 of this press release for a summary, by period, of historical and projected data for other capital expenditures, for each of the quarterly and/or annual periods presented for the fiscal years 2015, 2016 and 2017. Other capital expenditures, which are generally non-recurring, are comprised of the following: (i) commercial-related vessel improvements, such as the addition of cranes, ROVs, helidecks, living quarters and other specialized vessel equipment, or the modification of vessel capacities or capabilities, such as DP upgrades and mid-body extensions, which costs are typically included in and offset, in whole or in part, by higher dayrates charged to customers, and the speculative relocation of vessels from one geographic market to another; and (ii) non-vessel related capital expenditures, including costs related to the Company's shore-based facilities, leasehold improvements and other corporate expenditures, such as information technology or office furniture and equipment. The Company expects miscellaneous incremental commercial-related vessel improvements and non-vessel capital expenditures to be approximately \$17.0 million and \$1.0 million, respectively, for the full fiscal years 2016 and 2017, respectively. These cash outlays are expected to be incurred over approximately 353 days of aggregate commercial downtime in 2016, during which the vessels will not earn revenue.

#### Liquidity Outlook

As of September 30, 2016, the Company had a cash balance of \$225.5 million. The Company projects that, even with the current depressed operating levels, cash generated from operations together with cash on hand should be sufficient to fund its operations and commitments at least through the end of its current guidance period. The Company has three tranches of funded unsecured debt outstanding that mature in fiscal years 2019, 2020 and 2021, respectively, and existing covenants in its revolving credit agreement constrain the Company's ability to access that undrawn facility. The Company remains fully cognizant of the challenges currently facing the offshore oil and gas industry and is proactively taking steps to protect the business enterprise. Accordingly, the Company has engaged the advisory firm of PricewaterhouseCoopers Corporate Finance, LLC to begin the process of independently reviewing its capital structure and assessing strategic options.

#### Conference Call

The Company will hold a conference call to discuss its third quarter 2016 financial results and recent developments at 10:00 a.m. Eastern (9:00 a.m. Central) tomorrow, November 3, 2016. To participate in the call, dial (412) 902-0030 and ask for the Hornbeck Offshore call at least 10 minutes prior to the start time. To access it live over the Internet, please log onto the web at <http://www.hornbeckoffshore.com>, on the "Investors" homepage of the Company's website at least fifteen minutes early to register, download and install any necessary audio software. Please call the Company's investor relations firm, Dennard-Lascar, at (713) 529-6600 to be added to its e-mail distribution list for future Hornbeck Offshore news releases. An archived version of the web cast will be available shortly after the call for a period of 60 days on the "Investors" homepage of the Company's website. Additionally, a telephonic replay will be available through November 10, 2016, and may be accessed by calling (201) 612-7415 and using the pass code 13646466#.

#### Attached Data Tables

The Company has posted an electronic version of the following four pages of data tables, which are downloadable in Microsoft Excel™ format, on the "Investors" homepage of the Hornbeck Offshore website for the convenience of analysts and investors.

In addition, the Company uses its website as a means of disclosing material non-public information and for complying with disclosure obligations under SEC Regulation FD. Such disclosures will be included on the Company's website under the heading "Investors." Accordingly, investors should monitor that portion of the Company's website, in addition to following the Company's press releases, SEC filings, public conference calls and webcasts.

Hornbeck Offshore Services, Inc. is a leading provider of technologically advanced, new generation offshore service vessels primarily in the Gulf of Mexico and Latin America. Hornbeck Offshore currently owns a fleet of 70 vessels primarily serving the energy industry and has two additional ultra high-spec Upstream vessels under construction for delivery in 2018.

#### Forward-Looking Statements

*This Press Release contains "forward-looking statements," as contemplated by the Private Securities Litigation Reform Act of 1995, in which the Company discusses factors it believes may affect its performance in the future. Forward-looking statements are all statements other than historical facts, such as statements regarding assumptions, expectations, beliefs and projections about future events or conditions. You can generally identify forward-looking statements by the appearance in such a statement of words like "anticipate," "believe," "continue," "could," "estimate," "expect," "forecast," "intend," "may," "might," "plan," "potential," "predict," "project," "remain," "should," "will," or other comparable words or the negative of such words. The accuracy of the Company's assumptions, expectations, beliefs and projections depends on events or conditions that change over time and are thus susceptible to change based on actual experience, new developments and known and unknown risks. The Company gives no assurance that the forward-looking statements will prove to be correct and does not undertake any duty to update them. The Company's actual future results might differ from the forward-looking statements made in this Press Release for a variety of reasons, including sustained or further declines in oil and natural gas prices; a sustained weakening of demand for the Company's services; unplanned customer suspensions, cancellations, rate reductions or non-renewals of vessel charters, vessel management contracts or failures to finalize commitments to charter or manage vessels; sustained or further reductions in capital spending budgets by customers; the inability to accurately predict vessel utilization levels and dayrates; fewer than anticipated deepwater and ultra-deepwater drilling units operating in the GoM or other regions where the Company operates; the effect of inconsistency by the United States government in the pace of issuing drilling permits and plan approvals in the GoM or other drilling regions; the Company's inability to successfully complete the remainder of its current vessel newbuild program on-time and on-budget, which involves the construction and integration of highly complex vessels and systems; the inability to successfully market the vessels that the Company owns, is constructing or might acquire; the government's cancellation or non-renewal of the management, operations and maintenance ("O&M") contracts for vessels; an oil spill or other significant event in the United States or another offshore drilling region that could have a broad impact on deepwater and other offshore energy exploration and production activities, such as the suspension of activities or significant regulatory responses; the imposition of laws or regulations that result in reduced exploration and production activities or that increase the Company's operating costs or operating requirements; environmental litigation that impacts customer plans or projects; disputes with customers; bureaucratic, administrative or operating barriers that delay vessels in foreign markets from going on-hire or result in contractual penalties or deductions imposed by foreign customers; industry risks; the impact stemming from the reduction of Petrobras' announced plans for or administrative barriers to exploration and production activities in Brazil; recent disruption in Mexican offshore activities; age or other restrictions imposed on our vessels by customers; unanticipated difficulty in effectively competing in or operating in international markets; less than anticipated subsea infrastructure and field development demand in the GoM and other markets affecting our MPSVs; sustained vessel over capacity in the markets in which the Company competes; economic and geopolitical risks; weather-related risks; upon a return to improved operating conditions, the shortage of or the inability to attract and retain qualified personnel, when needed, including vessel personnel for active vessels or vessels the Company may reactivate or acquire; any success in unionizing the Company's U.S. fleet personnel; regulatory risks; the repeal or administrative weakening of the Jones Act or changes in the interpretation of the Jones Act related to the U.S. citizenship qualification; drydocking delays and cost overruns and related risks; vessel accidents, pollution incidents, or other events resulting in lost revenue, fines, penalties or other expenses that are unrecoverable from insurance policies or other third parties; unexpected litigation and insurance expenses; or fluctuations in foreign currency valuations compared to the U.S. dollar and risks associated with expanded foreign operations, such as non-compliance with or the unanticipated effect of tax laws, customs laws, immigration laws, or other legislation that result in higher than anticipated tax rates or other costs; the inability to repatriate foreign-sourced earnings and profits; or the inability of the Company to refinance or otherwise retire funded debt obligations that come due in 2019, 2020 and 2021. In addition, the Company's future results may be impacted by adverse economic conditions, such as inflation, deflation, or lack of liquidity in the capital markets, that may negatively affect it or parties with whom it does business resulting in their non-payment or inability to perform obligations owed to the Company, such as the failure of customers to fulfill their contractual obligations or the failure by individual banks to provide funding under the Company's credit agreement, if required. Further, the Company can give no assurance regarding when and to what extent it will effect share repurchases. Should one or more of the foregoing risks or uncertainties materialize in a way that negatively impacts the Company, or should the Company's underlying assumptions prove incorrect,*

the Company's actual results may vary materially from those anticipated in its forward-looking statements, and its business, financial condition and results of operations could be materially and adversely affected and, if sufficiently severe, could result in noncompliance with certain covenants of the Company's recently amended and currently undrawn revolving credit facility. Additional factors that you should consider are set forth in detail in the "Risk Factors" section of the Company's most recent Annual Report on Form 10-K as well as other filings the Company has made and will make with the Securities and Exchange Commission which, after their filing, can be found on the Company's website [www.hornbeckoffshore.com](http://www.hornbeckoffshore.com).

#### Regulation G Reconciliation

This Press Release also contains references to the non-GAAP financial measures of earnings, or net income, before interest, income taxes, depreciation and amortization, or EBITDA, and Adjusted EBITDA. The Company views EBITDA and Adjusted EBITDA primarily as liquidity measures and, therefore, believes that the GAAP financial measure most directly comparable to such measure is cash flows provided by operating activities. Reconciliations of EBITDA and Adjusted EBITDA to cash flows provided by operating activities are provided in the table below. Management's opinion regarding the usefulness of EBITDA to investors and a description of the ways in which management uses such measure can be found in the Company's most recent Annual Report on Form 10-K filed with the Securities and Exchange Commission, as well as in Note 10 to the attached data tables.

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#### Hornbeck Offshore Services, Inc. and Subsidiaries Unaudited Consolidated Statements of Operations (in thousands, except Other Operating and Per Share Data)

#### Statement of Operations (unaudited):

	Three Months Ended			Nine Months Ended	
	September 30, 2016	June 30, 2016	September 30, 2015	September 30, 2016	September 30, 2015
Revenues	\$ 51,927	\$ 53,673	\$ 116,281	\$ 182,420	\$ 387,351
Costs and expenses:					
Operating expenses	29,375	34,330	54,938	104,134	173,900
Depreciation and amortization	28,047	28,474	27,350	84,973	81,306
General and administrative expenses	9,031	12,379	12,188	30,084	37,143
	66,453	75,183	94,476	219,191	292,349
Gain on sale of assets	81	-	11,004	36	44,060
Operating income (loss)	(14,445)	(21,510)	32,809	(36,735)	139,062
Other income (expense):					
Interest income	401	386	381	1,164	988
Interest expense	(12,820)	(11,004)	(9,712)	(34,888)	(29,895)
Other income (expense), net <sup>1</sup>	1,592	(48)	94	2,048	1,016
	(10,827)	(10,666)	(9,237)	(31,676)	(27,891)
Income (loss) before income taxes	(25,272)	(32,176)	23,572	(68,411)	111,171
Income tax expense (benefit)	(8,769)	(11,590)	9,148	(23,808)	41,679
Net income (loss)	\$ (16,503)	\$ (20,586)	\$ 14,424	\$ (44,603)	\$ 69,492
Earnings per share					
Basic earnings (loss) per common share	\$ (0.45)	\$ (0.57)	\$ 0.40	\$ (1.23)	\$ 1.95
Diluted earnings (loss) per common share	\$ (0.45)	\$ (0.57)	\$ 0.40	\$ (1.23)	\$ 1.92
Weighted average basic shares outstanding	36,338	36,191	35,832	36,205	35,723
Weighted average diluted shares outstanding <sup>2</sup>	36,338	36,191	36,383	36,205	36,256

#### Other Operating Data (unaudited):

	Three Months Ended			Nine Months Ended	
	September 30, 2016	June 30, 2016	September 30, 2015	September 30, 2016	September 30, 2015
<b>Offshore Supply Vessels:</b>					
Average number of new generation OSVs <sup>3</sup>	62.0	62.0	59.6	61.9	60.1
Average number of active new generation OSVs <sup>4</sup>	17.9	20.1	41.5	22.0	45.0
Average new generation OSV fleet capacity (deadweight) <sup>3</sup>	221,629	221,629	205,734	220,885	205,467
Average new generation OSV capacity (deadweight)	3,575	3,575	3,451	3,570	3,419
Average new generation utilization rate <sup>5</sup>	22.0%	23.9%	50.3%	27.0%	57.1%
Effective new generation utilization rate <sup>6</sup>	76.3%	73.8%	72.2%	76.0%	76.2%
Average new generation dayrate <sup>7</sup>	\$ 25,639	\$ 26,642	\$ 25,699	\$ 25,488	\$ 26,885
Effective dayrate <sup>8</sup>	\$ 5,641	\$ 6,367	\$ 12,927	\$ 6,882	\$ 15,351

**Balance Sheet Data (unaudited):**

	As of September 30, 2016	As of December 31, 2015
Cash and cash equivalents	\$ 225,461	\$ 259,801
Working capital	236,868	278,491
Property, plant and equipment, net	2,598,244	2,574,661
Total assets	2,913,423	2,984,416
Total long-term debt	1,080,284	1,070,281
Stockholders' equity	1,425,200	1,446,163

**Cash Flow Data (unaudited):**

	Nine Months Ended	
	September 30, 2016	September 30, 2015
Cash provided by operating activities	\$ 56,711	\$ 184,468
Cash used in investing activities	(91,812)	(63,730)
Cash used in financing activities	(370)	(123)

**Hornbeck Offshore Services, Inc. and Subsidiaries**  
**Unaudited Other Financial Data**  
(in thousands, except Financial Ratios)

**Other Financial Data (unaudited):**

	Three Months Ended			Nine Months Ended	
	September 30, 2016	June 30, 2016	September 30, 2015	September 30, 2016	September 30, 2015
Vessel revenues	\$ 43,670	\$ 45,284	\$ 108,308	\$ 157,170	\$ 366,608
Non-vessel revenues <sup>9</sup>	8,257	8,389	7,973	25,250	20,743
Total revenues	<u>\$ 51,927</u>	<u>\$ 53,673</u>	<u>\$ 116,281</u>	<u>\$ 182,420</u>	<u>\$ 387,351</u>
Operating income (loss)	\$ (14,445)	\$ (21,510)	\$ 32,809	\$ (36,735)	\$ 139,062
Operating margin (deficit)	(27.8%)	(40.1%)	28.2%	(20.1%)	35.9%
<b>Components of EBITDA <sup>10</sup></b>					
Net income (loss)	\$ (16,503)	\$ (20,586)	\$ 14,424	\$ (44,603)	\$ 69,492
Interest expense, net	12,419	10,618	9,331	33,724	28,907
Income tax expense (benefit)	(8,769)	(11,590)	9,148	(23,808)	41,679
Depreciation	23,467	22,658	20,958	68,298	61,114
Amortization	4,580	5,816	6,392	16,675	20,192
EBITDA <sup>10</sup>	<u>\$ 15,194</u>	<u>\$ 6,916</u>	<u>\$ 60,253</u>	<u>\$ 50,286</u>	<u>\$ 221,384</u>
<i>Adjustments to EBITDA</i>					
Stock-based compensation expense	2,341	3,044	3,183	6,557	7,957
Interest income	401	386	381	1,164	988
Adjusted EBITDA <sup>10</sup>	<u>\$ 17,936</u>	<u>\$ 10,346</u>	<u>\$ 63,817</u>	<u>\$ 58,007</u>	<u>\$ 230,329</u>
<b>EBITDA <sup>10</sup> Reconciliation to GAAP:</b>					
EBITDA <sup>10</sup>	\$ 15,194	\$ 6,916	\$ 60,253	\$ 50,286	\$ 221,384
Cash paid for deferred drydocking charges	(897)	(1,110)	(5,725)	(3,214)	(12,034)
Cash paid for interest	(13,784)	(11,300)	(13,879)	(38,871)	(39,151)
Cash paid for taxes	(446)	(490)	(1,447)	(2,688)	(3,331)
Changes in working capital	13,711	4,976	18,115	45,396	54,400
Stock-based compensation expense	2,341	3,044	3,183	6,557	7,957
Gain on sale of assets	(81)	-	(11,004)	(36)	(44,060)
Changes in other, net	(1,573)	957	223	(719)	(697)
Net cash provided by operating activities	<u>\$ 14,465</u>	<u>\$ 2,993</u>	<u>\$ 49,719</u>	<u>\$ 56,711</u>	<u>\$ 184,468</u>

**Hornbeck Offshore Services, Inc. and Subsidiaries**  
**Unaudited Other Financial Data**

**Capital Expenditures and Drydock Downtime Data (unaudited):**

Historical Data:	Three Months Ended			Nine Months Ended	
	September 30,	June 30,	September 30,	September 30,	September 30,

	2016	2016	2015	2016	2015
<b>Drydock Downtime:</b>					
<i>New-Generation OSVs</i>					
Number of vessels commencing drydock activities	-	1.0	-	3.0	6.0
Commercial downtime (in days)	-	84	72	147	234
<i>MPSVs</i>					
Number of vessels commencing drydock activities	-	-	-	-	-
Commercial downtime (in days)	-	-	-	-	-
<b>Commercial-related Downtime<sup>11</sup>:</b>					
<i>New-Generation OSVs</i>					
Number of vessels commencing commercial-related downtime	-	1.0	-	1.0	1.0
Commercial downtime (in days)	43	27	-	70	266
<i>MPSVs</i>					
Number of vessels commencing commercial-related downtime	-	1.0	-	2.0	-
Commercial downtime (in days)	-	52	-	201	-
<b>Maintenance and Other Capital Expenditures (in thousands):</b>					
<i>Maintenance Capital Expenditures:</i>					
Deferred drydocking charges	\$ 897	\$ 1,110	\$ 5,725	\$ 3,214	\$ 12,034
Other vessel capital improvements	(401)	2,154	3,064	5,272	7,134
	<u>496</u>	<u>3,264</u>	<u>8,789</u>	<u>8,486</u>	<u>19,168</u>
<i>Other Capital Expenditures:</i>					
Commercial-related vessel improvements	2,549	4,056	8,151	13,434	40,326
Non-vessel related capital expenditures	139	9	1,250	414	15,855
	<u>2,688</u>	<u>4,065</u>	<u>9,401</u>	<u>13,848</u>	<u>56,181</u>
	<u>\$ 3,184</u>	<u>\$ 7,329</u>	<u>\$ 18,190</u>	<u>\$ 22,334</u>	<u>\$ 75,349</u>
<b>Growth Capital Expenditures (in thousands):</b>					
OSV newbuild program #5	\$ 6,818	\$ 25,027	\$ 27,723	\$ 61,352	\$ 137,040

	1Q 2016A	2Q 2016A	3Q 2016A	4Q 2016E	2016E	2017E
<b>Forecasted Data<sup>12</sup>:</b>						
<b>Drydock Downtime:</b>						
<i>New-Generation OSVs</i>						
Number of vessels commencing drydock activities	2.0	1.0	-	1.0	4.0	5.0
Commercial downtime (in days)	63	84	-	31	178	84
<i>MPSVs</i>						
Number of vessels commencing drydock activities	-	-	-	1.0	1.0	3.0
Commercial downtime (in days)	-	-	-	26	26	37
<b>Commercial-related Downtime<sup>11</sup>:</b>						
<i>New-Generation OSVs</i>						
Number of vessels commencing commercial-related downtime	-	1.0	-	1.0	2.0	-
Commercial downtime (in days)	-	27	43	49	119	-
<i>MPSVs</i>						
Number of vessels commencing commercial-related downtime	1.0	1.0	-	1.0	3.0	-
Commercial downtime (in days)	149	52	-	33	234	-
<b>Maintenance and Other Capital Expenditures (in millions):</b>						
<i>Maintenance Capital Expenditures:</i>						
Deferred drydocking charges	\$ 1.2	\$ 1.1	\$ 0.9	\$ 1.1	\$ 4.3	\$ 6.9
Other vessel capital improvements	3.5	2.2	(0.4)	1.2	6.5	0.8
	<u>4.7</u>	<u>3.3</u>	<u>0.5</u>	<u>2.3</u>	<u>10.8</u>	<u>7.7</u>
<i>Other Capital Expenditures:</i>						
Commercial-related vessel improvements	6.8	4.1	2.6	3.0	16.5	-
Non-vessel related capital expenditures	0.3	-	0.1	0.1	0.5	1.0
	<u>7.1</u>	<u>4.1</u>	<u>2.7</u>	<u>3.1</u>	<u>17.0</u>	<u>1.0</u>
	<u>\$ 11.8</u>	<u>\$ 7.4</u>	<u>\$ 3.2</u>	<u>\$ 5.4</u>	<u>\$ 27.8</u>	<u>\$ 8.7</u>
<b>Growth Capital Expenditures (in millions):</b>						
OSV newbuild program #5	\$ 29.5	\$ 25.0	\$ 6.8	\$ 6.9	\$ 68.2	\$ 21.8

**Hornbeck Offshore Services, Inc. and Subsidiaries**  
**Unaudited Other Fleet and Financial Data**  
(in millions, except Average Vessels, Contract Backlog and Tax Rate)

Forward Guidance of Selected Data (unaudited):

	4Q 2016E Avg Vessels	Full-Year 2016E Avg Vessels	Full-Year 2017E Avg Vessels
<b>Fleet Data (as of 2-Nov-2016):</b>			
<i>Upstream</i>			
New generation OSVs - Active	15.9	20.4	14.0
New generation OSVs - Stacked <sup>13</sup>	46.1	41.5	48.0
New generation OSVs - Total	62.0	61.9	62.0
New generation MPSVs	8.0	6.7	8.0
Total Upstream	<u>70.0</u>	<u>68.6</u>	<u>70.0</u>

Cost Data:	4Q 2016E Range		Full-Year 2016E Range	
	Low <sup>14</sup>	High <sup>14</sup>	Low <sup>14</sup>	High <sup>14</sup>
Operating expenses	\$ 29.0	\$ 34.0	\$ 133.0	\$ 138.0
General and administrative expenses	\$ 10.0	\$ 11.0	\$ 40.0	\$ 41.0

	1Q 2016A	2Q 2016A	3Q 2016A	4Q 2016E	2016E	2017E
<b>Other Financial Data:</b>						
Depreciation	\$ 22.2	\$ 22.7	\$ 23.5	\$ 24.7	\$ 93.1	\$ 98.4
Amortization	6.3	5.8	4.6	3.9	20.6	11.6
Interest expense, net:						
Interest expense	\$ 13.5	\$ 13.5	\$ 13.5	\$ 13.5	\$ 54.0	\$ 54.0
Write-off of unamortized debt issuance costs	-	-	0.9	-	0.9	-
Incremental non-cash OID interest expense <sup>15</sup>	2.6	2.6	2.6	2.7	10.5	11.1
Capitalized interest	(5.0)	(5.1)	(4.2)	(2.3)	(16.6)	(9.6)
Interest income	(0.4)	(0.4)	(0.4)	(0.3)	(1.5)	(0.8)
Total interest expense, net	\$ 10.7	\$ 10.6	\$ 12.4	\$ 13.6	\$ 47.3	\$ 54.7
Income tax rate	31.5%	36.0%	34.7%	59.0%	42.5%	34.5%
Cash income taxes	\$ 1.8	\$ 0.5	\$ 0.5	\$ 1.2	\$ 4.0	\$ 1.8
Cash interest expense	13.8	11.3	13.8	11.3	50.2	50.2
Weighted average basic shares outstanding	36.1	36.2	36.3	36.4	36.2	36.8
Weighted average diluted shares outstanding <sup>16</sup>	36.8	37.2	37.1	37.2	37.0	37.5

<sup>1</sup> Represents other income and expenses, including equity in income from investments and foreign currency transaction gains or losses.

<sup>2</sup> Due to net losses for the three and nine months ended September 30, 2016 and the three months ended June 30, 2016, the Company excluded the dilutive effect of equity awards representing the rights to acquire 988, 974 and 992 shares of common stock, respectively, because the effect was anti-dilutive. Stock options representing rights to acquire 317 and 326 shares of common stock for the three and nine months ended September 30, 2015 were excluded from the calculation of diluted earnings per share, because the effect was antidilutive after considering the exercise price of the options in comparison to the average market price, proceeds from exercise, taxes and related unamortized compensation. As of September 30, 2016, June 30, 2016, and September 30, 2015, the 1.500% convertible senior notes were not dilutive, as the average price of the Company's stock was less than the effective conversion price of \$68.53 for such notes.

<sup>3</sup> The Company owned 62 new generation OSVs as of September 30, 2016. Excluded from this data are eight MPSVs owned and operated by the Company.

<sup>4</sup> In response to weak market conditions, the Company elected to stack certain of its new generation OSVs on various dates since October 1, 2014. Active new generation OSVs represent vessels that are immediately available for service during each respective period.

<sup>5</sup> Average utilization rates are average rates based on a 365-day year. Vessels are considered utilized when they are generating revenues.

<sup>6</sup> Effective utilization rate is based on a denominator comprised only of vessel-days available for service by the active fleet, which excludes the impact of stacked vessel days.

<sup>7</sup> Average new generation OSV dayrates represent average revenue per day, which includes charter hire, crewing services, and net brokerage revenues, based on the number of days during the period that the OSVs generated revenues.

<sup>8</sup> Effective dayrate represents the average dayrate multiplied by the utilization rate for the respective period.

<sup>9</sup> Represents revenues from shore-based operations, vessel-management services, including from the O&M contract with the U.S. Navy, and ancillary equipment rentals, including from ROVs.

#### <sup>10</sup> Non-GAAP Financial Measure

The Company discloses and discusses EBITDA as a non-GAAP financial measure in its public releases, including quarterly earnings releases, investor conference calls and other filings with the Securities and Exchange Commission. The Company defines EBITDA as earnings (net income) before interest, income taxes, depreciation and amortization. The Company's measure of EBITDA may not be comparable to similarly titled measures presented by other companies. Other companies may calculate EBITDA differently than the Company, which may limit its usefulness as a comparative measure.

The Company views EBITDA primarily as a liquidity measure and, as such, believes that the GAAP financial measure most directly comparable to it is cash flows provided by operating activities. Because EBITDA is not a measure of financial performance calculated in accordance with GAAP, it should not be considered in isolation or as a substitute for operating income, net income or loss, cash flows provided by operating, investing and financing activities, or other income or cash flow statement data prepared in accordance with GAAP.

EBITDA is widely used by investors and other users of the Company's financial statements as a supplemental financial measure that, when viewed with GAAP results and the accompanying reconciliations, the Company believes provides additional information that is useful to gain an understanding of the factors and trends affecting its ability to service debt, pay deferred taxes and fund drydocking charges and other maintenance capital expenditures. The Company also believes the disclosure of EBITDA helps investors meaningfully evaluate and compare its cash flow generating capacity from quarter to quarter and year to year.

EBITDA is also a financial metric used by management (i) as a supplemental internal measure for planning and forecasting overall expectations and for evaluating actual results against such expectations; (ii) as a significant criteria for annual incentive cash bonuses paid to the Company's executive officers and other shore-based employees; (iii) to compare to the EBITDA of other companies when evaluating potential acquisitions; and (iv) to assess the Company's ability to service existing fixed charges and incur additional indebtedness.

In addition, the Company also makes certain adjustments, as applicable, to EBITDA for losses on early extinguishment of debt, stock-based compensation expense and interest income, or Adjusted EBITDA, to internally evaluate its performance based on the computation of ratios used in certain financial covenants of its credit agreements with various lenders. The Company believes that these ratios can be material components of financial covenants and, when applicable, failure to comply with such covenants could result in the acceleration of indebtedness or the imposition of restrictions on the Company's financial flexibility.

Set forth below are the material limitations associated with using EBITDA as a non-GAAP financial measure compared to cash flows provided by operating activities.

- EBITDA does not reflect the future capital expenditure requirements that may be necessary to replace the Company's existing vessels as a result of normal wear and tear,
- EBITDA does not reflect the interest, future principal payments and other financing-related charges necessary to service the debt that the Company has incurred in acquiring and constructing its vessels,
- EBITDA does not reflect the deferred income taxes that the Company will eventually have to pay once it is no longer in an overall tax net operating loss position, as applicable, and
- EBITDA does not reflect changes in the Company's net working capital position.

Management compensates for the above-described limitations in using EBITDA as a non-GAAP financial measure by only using EBITDA to supplement the Company's GAAP results.

- 11 Commercial-related Downtime results from commercial-related vessel improvements, such as the addition of cranes, ROVs, helidecks, living quarters and other specialized vessel equipment; the modification of vessel capacities or capabilities, such as DP upgrades and mid-body extensions, which costs are typically included in and offset, in whole or in part, by higher dayrates charged to customers; and the speculative relocation of vessels from one geographic market to another.
- 12 The capital expenditure amounts included in this table are anticipated cash outlays before the allocation of construction period interest, as applicable.
- 13 As of November 2, 2016, the Company's inactive fleet of 46 new generation OSVs that were "stacked" was comprised of the following: eleven 200 class OSVs, twenty-five 240 class OSVs, three 265 class OSVs and seven 300 class OSVs. In addition, the Company plans to stack one 240 class OSV and one 300 class OSV during the fourth quarter of 2016.
- 14 The "low" and "high" ends of the guidance ranges set forth in this table are not intended to cover unexpected variations from currently anticipated market conditions. These ranges provide only a reasonable deviation from the conditions that are expected to occur.
- 15 Represents incremental imputed non-cash OID interest expense required by accounting standards pertaining to the Company's 1.500% convertible senior notes due 2019.
- 16 Projected weighted-average diluted shares do not reflect any potential dilution resulting from the Company's 1.500% convertible senior notes. Warrants related to the Company's 1.500% convertible senior notes become dilutive when the average price of the Company's stock exceeds the effective conversion price for such notes of \$68.53.

To view the original version on PR Newswire, visit: <http://www.prnewswire.com/news-releases/hornbeck-offshore-announces-third-quarter-2016-results-300356238.html>

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